

Draft date: 7/31/25

2025 Summer National Meeting Minneapolis, Minnesota

PROPERTY AND CASUALTY INSURANCE (C) COMMITTEE

August 13, 2025 1:45 - 3:00 p.m. Minneapolis Convention Center—101—Level 1

ROLL CALL

Michael Conway, Chair	Colorado	Timothy J. Temple	Louisiana
Michael Yaworsky, Co-Vice Chair	Florida	Grace Arnold	Minnesota
Larry D. Deiter, Co-Vice Chair	South Dakota	Mike Chaney	Mississippi
Mark Fowler	Alabama	James E. Brown	Montana
Alan McClain	Arkansas	Alice T. Kane	New Mexico
Ricardo Lara	California	Tregenza A. Roach	U.S. Virgin Islands
Andrew N. Mais	Connecticut	Kaj Samsom	Vermont
Ann Gillespie	Illinois		

NAIC Support Staff: Aaron Brandenburg

AGENDA

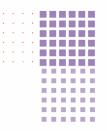
1. Consider Adoption of its Spring National Meeting Minutes Attachment One -Commissioner Michael Conway (CO)

2. Consider Adoption of the Reports of its Task Forces and Working Groups

Attachment Two

- A. Casualty Actuarial and Statistical (C) Task Force
 - -Commissioner D.J. Bettencourt (NH)
- B. Homeowners Market Data Call (C) Task Force
 - -Commissioner Michael Yaworsky (FL)
- C. Surplus Lines (C) Task Force—Director Larry D. Deiter (SD)
- D. Cannabis Insurance (C) Working Group
 - —Commissioner Ricardo Lara (CA) and Katey Piciucco (CA)
- E. Catastrophe Insurance (C) Working Group
 - -Director Angela L. Nelson (MO)
- F. NAIC/Federal Emergency Management Agency (FEMA) (C) Working Group—Commissioner Glen Mulready (OK)





- G. Terrorism Insurance Implementation (C) Working Group -Martha Lees (NY)
- H. Title Insurance (C) Working Group—Chuck Myers (LA)
- I. Transparency and Readability of Consumer Information (C) Working Group—George Bradner (CT)
- J. Workers' Compensation (C) Working Group —Commissioner Alan McClain (AR)
- 3. Consider Adoption of the NAIC Catastrophe Modeling Primer -Commissioner Michael Yaworsky (FL)

Attachment Three

- 4. Receive an Update on Progress Related to the Affordability and Availability Playbook—Kate Harris (CO)
- 5. Hear a Presentation from the Insurance Institute for Business & Home Safety (IBHS) on its Wildfire Prepared Neighborhood Program -Jennifer Gardner (IBHS)

Attachment Four

6. Hear a Presentation on Research Related to Transparency in Policy Language—Daniel Schwarcz (University of Minnesota Law School) and Brenda J. Cude (University of Georgia)

Attachment Five

- 7. Discuss Any Other Matters Brought Before the Committee -Commissioner Michael Conway (CO)
- 8. Adjournment

Draft: 4/2/25

Property and Casualty Insurance (C) Committee Indianapolis, Indiana March 26, 2025

The Property and Casualty Insurance (C) Committee met in Indianapolis, IN, March 26, 2025. The following Committee members participated: Michael Conway, Chair (CO); Michael Yaworsky, Co-Vice Chair (FL); Larry D. Deiter, Co-Vice Chair (SD); Mark Fowler (AL); Alan McClain (AR); Ricardo Lara represented by Ken Allen and Mike Peterson (CA); Andrew N. Mais and George Bradner (CT); Ann Gillespie (IL); Timothy J. Temple (LA); Grace Arnold and Peter Brickwedde (MN); Mike Chaney represented by Bob Williams (MS); James E. Brown (MT); Alice T. Kane (NM); Tregenza A. Roach (VI); and Sandy Bigglestone (VT). Also participating were: Peter M. Fuimaono (AS); Travis Grassel (IA); Dean L. Cameron and Weston Trexler (ID); Michael T. Caljouw (MA); Marie Grant (MD); D.J. Bettencourt (NH); Judith L. French and Tom Botsko (OH); and Michael Humphreys (PA).

1. Adopted its March 4, 2025, and 2024 Fall National Meeting Minutes

The Committee met March 4, 2025, and took the following action: 1) adopted its 2025 revised charges, which included: a) changing the Title Insurance (C) Task Force and Workers' Compensation (C) Task Force to working groups; b) disbanding the NAIC/International Association of Industrial Accident Boards and Commissions (IAIABC) Joint (C) Working Group; and c) appointing the Homeowners Market Data Call (C) Task Force.

Director Deiter made a motion, seconded by Commissioner Temple, to adopt the Committee's March 4, 2025 (Attachment One) and Nov. 19, 2024 (see NAIC Proceedings – Fall 2024, Property and Casualty Insurance (C) Committee) minutes. The motion passed unanimously.

2. Adopted the Oct. 4, 2024, Minutes of the Title Insurance (C) Task Force

The Title Insurance (C) Task Force met Oct. 4, 2024, and adopted its 2025 proposed charges.

Director Deiter made a motion, seconded by Commissioner McClain, to adopt the Title Insurance (C) Task Force's Oct. 4, 2024, minutes (see NAIC Proceedings – Fall 2024, Property and Casualty Insurance (C) Committee). The motion passed unanimously.

3. Adopted the Reports of its Task Forces and Working Groups

Director Deiter made a motion, seconded by Commissioner McClain, to adopt the following reports: 1) Casualty Actuarial and Statistical (C) Task Force; 2) Surplus Lines (C) Task Force; 3) Catastrophe Insurance (C) Working Group and NAIC/FEMA (Attachment Two); 4) Cannabis Insurance (C) Working Group; 5) Terrorism Insurance Implementation (C) Working Group; 6) Title Insurance (C) Working Group; 7) Transparency and Readability of Consumer Information (C) Working Group; and 8) Workers' Compensation (C) Working Group. The motion passed unanimously.

4. Discussed its 2025 Priorities

Commissioner Conway discussed the Committee's two main priorities for 2025. The first priority is to reimagine the property/casualty (P/C) market information (PCMI) data call. The data call will be overseen by the newly appointed Homeowners Market Data Call (C) Task Force, led by Commissioner Yaworsky and Acting Director Gillespie.

Commissioner Yaworsky said the goal is to collect data in a thoughtful and deliberate manner. He said all stakeholders will have the opportunity to be heard and involved in the build-out of a framework to access the data and tools needed to make informed decisions and ensure an annual data call is developed that has consensus from the membership.

Conway said the Committee's second priority is to draft an affordability and availability playbook for homeowners insurance, specifically, with the intent to have a draft out by the end of this year. A drafting group will be created to focus on this priority. The playbook will look at innovative actions states have taken by peril to address homeowners affordability and availability as well as macro impacts.

5. Heard Presentations from States Related to Recent Homeowners Market Activity

Director Cameron said Idaho typically has about 100,000 acres that burn yearly, but nearly 1 million burned acres in 2024, including 190 structures, 40 of which were homes. He said 91 insurers offer homeowners coverage, but 22 personal property products have been discontinued in the last two years.

He said Idaho hosted a Western Zone wildfire risk forum with three other states and worked with the Insurance Institute for Business & Home Safety (IBHS), the NAIC's Catastrophe Modeling Center of Excellence (COE), and wildfire model vendors to better understand how homes can mitigate wildfire risk.

Director Cameron said Idaho has introduced litigation that includes mitigation and stabilization. A board would manage a risk mitigation fund based on wildfire and stabilization acts that would keep insurers in Idaho. Idaho considered funding through premium tax, excess stamping fees, grants, participation charges, and assessments. The industry pushed against the assessment, and there was concern that funds were being taken from urban homeowners to benefit homeowners in the wildland-urban interface area.

Director Cameron said Idaho has another bill to address challenges consumers have in obtaining affordable property coverage by creating a wildfire risk mitigation fund modeled after mitigation funds in other states. Idaho has now formed a study committee at the legislature to allow consumers and industry to talk about different approaches to stabilize the property market.

Commissioner Conway said he has confidence that solutions will be found in the property markets because of novel ideas like the ones Idaho is considering.

Lieutenant Governor Roach asked about the difficulty consumers might have in obtaining coverage for smoke damage. Director Cameron said he has not seen it much, but crops have been impacted by smoke. Lieutenant Governor Roach said the U.S. Virgin Islands have instituted property tax abatements. Cameron said Idaho has not looked at property tax relief but has considered grants based on need. Commissioner Conway said there have been issues in Colorado related to smoke remediation. He said there are no standards on what it means to remediate for smoke damage and that it should be considered moving forward.

Peterson reported that California has seen seven of the top 22 insurance companies either pausing or restricting new business. He said the California Department of Insurance (DOI) reached out to all 58 counties and expanded collaboration with all insurance consumers across industries. He said the DOI also spoke with 1000 different special districts for fire in addition to local and county officials. In September 2023, a sustainable insurance strategy was launched with a mission of linking together wildfire catastrophe models, net costs of reinsurance, and commitments by insurers to write more policies in wildfire-distressed areas. As part of the strategy, California updated regulations to incorporate catastrophe modeling. California also modernized the FAIR Plan by broadening coverage limits and changing responsibility portions for assessments. California also streamlined the rate

application process and efficiencies and incorporated the net cost of reinsurance into rate filings. California is looking for the FAIR Plan to decrease wildfire-distressed areas and for private writers to write more business.

Peterson said California has tracked the number of claims paid in the Los Angeles January wildfires. Through March 5, \$12.1 billion in claims have been paid. He said the DOI has tried to better assess risks, communicate those risks, and reduce risks. California has a legislative bill that would create a risk mitigation program for replacing roofs and establishing five feet of non-combustive zones around homes.

Commissioner Conway asked if reform only impacted catastrophe models or risk models as well. Peterson said California requires risk models to be transparent. He said the catastrophe models are for the catastrophe adjustment in rate filings and so that models can be reviewed in a confidential manner.

Bradner asked how new building requirements are being received. Peterson said it is in the early stages, and multiple jurisdictions have an impact. He said California has wildfire building codes that are required in high-hazard areas, but there is a debate on what should be required in the rebuilding process. Commissioner Conway said Colorado had an underinsured issue after the Marshall wildfires, and one jurisdiction rolled back building code requirements because of the underinsurance issue.

Commissioner Yaworsky said Florida has 7.5 million residential insurance policies in force, with a total insured value of \$3.8 trillion. In 2022, Florida's property market was practically on the verge of collapse due to inflation, litigation, storms, and reinsurance. The Florida legislature took several steps in 2022 and 2023, including modifying the bad faith framework and eliminating one-way attorney fees and fee multipliers. Florida conducted a wind-loss mitigation study to determine how to include wind uplift prevention to the list of windstorm mitigation measures for purposes of policyholder mitigation discounts. Florida also enacted pro-consumer measures to help alleviate rising insurance costs, increase insurance claim transparency, and crack down on frivolous lawsuits.

Commissioner Yaworsky reported that Florida has given over \$1 billion to consumers to fortify and harden existing homes. He said reforms have improved net income and net underwriting gains, and there are now fewer policies for citizens and more with admitted carriers. Commissioner Yaworsky said the Florida Office of Insurance Regulation (OIR) is keen on rate transparency and explaining to consumers where the premium actually goes. Bills are in the legislature that would require a breakdown of where money in the risk pool went in the prior year on the declaration page.

Commissioner Yaworsky showed that tort reform has led to less litigation and lower average rates. Effective March 2025, average approved residential property rates were up 2.8% compared to over 21% at year-end 2022. Mobile home and auto rates show similar decreases in average premium rates. Eleven additional P/C insurers have entered Florida's market, and non-catastrophe claims were reduced by 7% from 2022 to 2023.

6. <u>Heard a Federal Update</u>

Alex Swindle (NAIC) said that under the new administration, the industry will likely see: 1) shaping of policies that impact P/C insurance market surplus lines and financial reporting, including deregulatory measures; changes to environmental, social, and governance (ESG)-related financial oversight; and reforms to federal data collection; 2) Congress' continued strong interest in mitigation, resilience, and the intersection of housing and property insurance challenges; 3) Consumer Financial Protection Board (CFPB) agenda pursued with less intensity given the administration's skepticism of what the CFPB's role and authority should be; 4) opposition to cannabis-related reforms; and 5) a decrease in federal attention on title insurance.

Swindle said natural disaster-related housing costs continue to be a focus at the federal level. The U.S. Department of Housing and Urban Development (HUD) has been called on to develop policies that balance market stability

with consumer protection, particularly for low-income residents and disaster-prone communities. In February, Commissioner Jon Godfread (ND) represented the NAIC in a wildfire roundtable hosted by the House Financial Services Subcommittee on Housing and Insurance. Godfread highlighted the growing insurance challenges and wildfire-prone areas, the critical role of community-level mitigation, and the importance of improving federal-state coordination on insurance availability and post-disaster recovery funding. His remarks underscored the evolving nature of risk in this area and the need for shared responsibility across sectors.

Swindle said the Federal Housing Finance Agency (FHFA) has not issued formal guidance on actual cash value (ACV) versus replacement cost value (RCV) insurance requirements but addressed the issue in its *FY 2024 Performance and Accountability Report*. The government-sponsored enterprises (GSEs) reaffirmed the need for RCV coverage, but industry feedback raised concerns about inconsistent practices and coverage affordability. In May 2024, the FHFA paused non-compliance citations and began engaging stakeholders to better understand the data, affordability, and eligibility challenges.

Tony Cotto (National Association of Mutual Insurance Companies—NAMIC) said the industry is closely following the issue of ACV and RCV requirements by the FHFA and urged regulators to do the same, as home closings could be delayed.

Having no further business, the Property and Casualty Insurance (C) Committee adjourned.

SharePoint/NAIC Support Staff Hub/Committees/C CMTE/2025 Spring/C CMTE Minutes_DRAFT Spring NM 03.26.25.docx

2. Consider Adoption of its Task Force and Working Group Reports

- A. Casualty Actuarial and Statistical (C) Task Force—Commissioner D.J. Bettencourt (NH)
- B. Homeowners Market Data Call (C) Task Force—Commissioner Michael Yaworsky (FL)
- C. Surplus Lines (C) Task Force—Director Larry D. Deiter (SD)
- D. Cannabis Insurance (C) Working Group—Commissioner Ricardo Lara/Katey Piciucco (CA)
- E. Catastrophe Insurance (C) Working Group—Director Angela L. Nelson (MO)
- F. NAIC/Federal Emergency Management Agency (FEMA) (C) Working Group

 -Commissioner Glen Mulready (OK)
- G. Terrorism Insurance Implementation (C) Working Group—Martha Lees (NY)
- H. Title Insurance (C) Working Group—Chuck Myers (LA)
- I. Transparency and Readability of Consumer Information (C) Working Group

 —George Bradner (CT)
- J. Workers' Compensation (C) Working Group—Commissioner Alan McClain (AR)

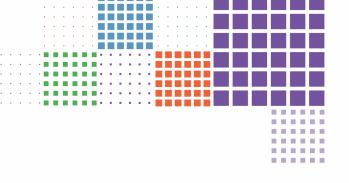
Attachment Two

NAI© NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS

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Summaries will be added was they become availabile.





2025 Summer National Meeting Minneapolis, Minnesota

CASUALTY ACTUARIAL AND STATISTICAL (C) TASK FORCE

August 11, 2025 3:30 - 5:00 p.m.

Meeting Summary Report

The Casualty Actuarial and Statistical (C) Task Force met Aug. 11, 2025. During this meeting, the Task Force:

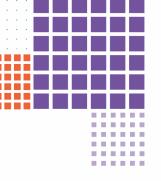
- 1. Adopted its Spring National Meeting Minutes.
- 2. Adopted its June 10, June 6, May 15, and April 25 minutes. During these meetings the Task Force took the following action:
 - A. Adopted the 2023 Auto Insurance Database Average Premium Supplement; Report on Profitability by Line by State in 2023 (Profitability Report); 2023 Competition Database Report (Competition Report); and Dwelling Fire, and Homeowners Owner-Occupied, and Homeowners Tenant and Condominium/Cooperative Unit Owner's Insurance Report: Data for 2022 (Homeowners Report).
 - B. Exposed the NAIC Model Review Manual for public comment.
- 3. Reported that the Task Force met July 15, June 17, May 20, May 6, and April 15 in regulator-toregulator session, pursuant to paragraph 3 (specific companies, entities, or individuals) of the NAIC Policy Statement on Open Meetings, to discuss rate filing issues.
- 4. Reported that the Task Force held Book Club education sessions about predictive modeling July 29, June 24, May 27, and April 22. Book Club sessions included the following:
 - A. Mallika Bender (Casualty Actuarial Society—CAS) presented on balancing risk assessment and social fairness.
 - B. Matt Moore (Highway Loss Data Institute—HLDI) presented on the evolution of advanced driver assistance systems (ADAS) and automated driving.
 - C. Huairen Ye presented on wildfire model updates and a new geospatial rating approach.
 - D. Thomas Holmes (Akur8) presented on penalized modeling techniques.
- 5. Adopted the report of the Actuarial Opinion (C) Working Group, including its July 23, June 18, May 27, May 23, April 7, April 3, and April 2 minutes. During these meetings, the Working Group took the following action:
 - A. Adopted a decision recognizing that the Casualty Actuarial Society's (CAS') and the Society of Actuaries' (SOA's) property/casualty (PC) educational materials meet the NAIC's educational standards.





- 6. Adopted the report of the Statistical Data (C) Working Group report, including its July 16, June 4, May 14, April 30, April 9, and March 19 minutes. During these meetings, the Working Group took the following action:
 - A. Discussed potential changes to the *Statistical Handbook*.
- 7. Receive a status update on the data collection/rates and models project. The plan is for the Task Force to improve the usefulness of System for Electronic Rates & Forms Filing (SERFF) data. Currently, the discussion is how to develop rate indices to track, over time and in detail, the cumulative magnitude of the rate changes that impact each state's P/C insurance markets.
- 8. Heard from commenters about the NAIC Model Review Manual.
- 9. Discussed unknown risk characteristics in the rating of policies (the step after model development and rating factor selection). Consumer advocates said that there is no transparency regarding the rating variables that insurers are using or how to correct a consumer's data used in rating. The American Property Casualty Insurance Association (APCIA) presented on missing data, noting that companies focus on developing the most accurate rating plan while considering the cost-effectiveness of obtaining data. The presentation emphasized that any proposal should consider costs and the reliability of data. The Task Force discussion reflected diverse opinions. It will continue discussion to gain a better understanding of the issues and will coordinate with the Third-Party Data and Models (H) Working Group.
- 10. Heard activity and research reports from the American Academy of Actuaries (Academy), the CAS, and the SOA.





2025 Summer National Meeting Minneapolis, Minnesota

HOMEOWNERS MARKET DATA CALL (C) TASK FORCE

August 12, 2025 4:00 - 5:00 p.m.

Meeting Summary Report

The Homeowners Market Data Call (C) Task Force met Aug. 12, 2025. During this meeting, the Task Force:

- 1. Adopted its May 12 minutes. During this meeting, the Task Force took the following action:
 - Reviewed its 2025 charges.
 - B. Discussed confidentiality and data sharing.
 - C. Heard a report on how states are using data.
- 2. Discussed proposed changes to the homeowners data call template and definitions. Comments are due Sept. 8. The Task Force heard initial feedback from interested parties.
- 3. Discussed its next steps, including holding a conference call to discuss comments on the data template and definitions as well as confidentiality, data sharing, and company participation requirements.



Virtual Meeting

SURPLUS LINES (C) TASK FORCE July 31, 2025

Summary Report

The Surplus Lines (C) Task Force met July 31, 2025. During this meeting, the Task Force:

- 1. Adopted its Spring National Meeting minutes.
- 2. Adopted the report of the Surplus Lines (C) Working Group, which met March 19 in regulator-to-regulator session, pursuant to paragraph 3 (specific companies, entities, or individuals) of the NAIC Policy Statement on Open Meetings. During this meeting, the Working Group took the following action:
 - A. Approved one insurer for admittance in the April 1 edition of the NAIC *Quarterly Listing of Alien Insurers*.
- 3. Adopted its 2026 proposed charges, which remain unchanged from its 2025 charges.
- 4. Heard a summary of 2024 surplus lines industry financial results. The industry report was posted to the Surplus Lines (C) Working Group's web page.



Virtual Meeting

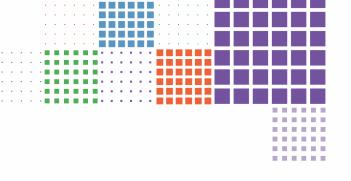
CANNABIS INSURANCE (C) WORKING GROUP April 23, 2025

Summary Report

The Cannabis Insurance (C) Working Group met April 23, 2025. During this meeting, the Working Group:

- 1. Adopted its 2024 Fall National Meeting minutes.
- 2. Heard a presentation from NORML highlighting the growing disconnect between strong public support for cannabis reform and the slow, often resistant response from lawmakers, particularly at the state level. While no major setbacks have occurred, forward progress has been limited, and opposition has become more organized. Additionally, momentum behind adult-use legalization has slowed significantly in 2024, with many legislative bodies stalling despite high public support.
- 3. Heard from the American Trade Association of Cannabis and Hemp (ATACH) on state approaches to hemp-derived intoxicant regulation, including prohibition, unregulated sales, stand-alone hemp laws, and integration with cannabis laws. States are focusing on youth access, potency, and taxation, with future efforts expected on THC limits, enforcement roles, and aligning rules for synthetic cannabinoids with other cannabis policies.





2025 Summer National Meeting Minneapolis, Minnesota

JOINT MEETING OF THE CATASTROPHE INSURANCE (C) WORKING GROUP AND NAIC/FEDERAL EMERGENCY MANAGEMENT AGENCY (FEMA) (C) WORKING GROUP

Tuesday, August 12, 2025 8:00 - 9:30 a.m.

Meeting Summary Report

The Catastrophe Insurance (C) Working Group met Aug. 12, 2025, in joint session with the NAIC/Federal Emergency Management Agency (FEMA) (C) Working Group. During this meeting, the Working Groups:

- 1. Adopted its Spring National Meeting minutes.
- 2. Heard federal and FEMA updates. Natural disaster policy remains a top issue in Washington, DC. The current administration has implemented advanced reforms aimed at reducing the federal footprint in disaster response and placing more responsibility on the states. As part of this shift, the federal government recently announced nearly \$1 billion in new funding across 15 preparedness grant programs to help communities respond to disasters.

As FEMA reconsiders its role in disaster response, the agency sought public input on how to better align federal recovery programs with on-the-ground needs. The NAIC submitted a letter following FEMA's request for information (RFI) on disaster response. The FEMA Review Council had its first public meeting May 20 and a second meeting July 9. The group consists of governors, former FEMA officials, local leaders, and private sector representatives.

Congress continues to engage in insurance, disaster response, and resilience through hearings, new proposals, and oversight of federal programs. The NAIC is engaging federal partners, supporting legislation that empowers resilience, and ensuring that the voice of state insurance regulators remains central in shaping what comes next.

- 3. Heard from Missouri and Texas about recent catastrophic events. Missouri presented information about the recent severe convective storm in the St. Louis area and discussed the estimation of uninsured dwellings. Texas reported recent floods. The consumer contact centers are still open and have extended their hours to meet consumer needs. Bulletins were also issued and are available on the Texas Department of Insurance (TDI) website.
- 4. Heard a panel discussion on the current uses of the National Oceanic and Atmospheric Administration (NOAA) weather data from catastrophe modeling, reinsurance, and Insurance Institute for Business & Home Safety (IBHS) perspectives. If the data collected by NOAA is unavailable, it would take years to build a new data set.



Virtual Meeting

TITLE INSURANCE (C) WORKING GROUP April 21, 2025

Summary Report

The Title Insurance (C) Working Group met April 21, 2025. During this meeting, the Working Group:

- 1. Reviewed its 2025 work plan, which includes: 1) industry updates; 2) strategies to combat settlement fraud, including wire fraud and deepfakes; 3) collaboration with agencies like the Consumer Financial Protection Bureau (CFPB); and 4) plans to update the title insurance consumer shopping tool template (currently in-progress) and draft a model bulletin for alternative title products.
- 2. Heard a presentation from October Research on its role in educating and empowering title and settlement services professionals through unbiased market intelligence and industry news. The upcoming National Settlement Services Summit (NS3) was highlighted as a key event for fostering collaboration between state insurance regulators and industry leaders.
- 3. Heard a presentation from the American Land Title Association (ALTA) on federal policy impacts, concerns about fraud, and the Federal Housing Finance Agency's (FHFA's) title acceptance pilot program, which allows some refinance loans without traditional title insurance. Also discussed was the U.S. Department of the Treasury's Financial Crimes Enforcement Network's (FinCEN's) new rule requiring settlement agents to report certain real estate transactions, potentially increasing industry costs.
- 4. Received an update on the Working Group's chair and vice chair's April 16 meeting with title agents and settlement service providers to explain the Working Group's role and discuss collaboration strategies.



Virtual Meetings

TRANSPARENCY AND READABILITY OF CONSUMER INFORMATION (C) WORKING GROUP July 29, 2025 / June 26, 2025

Summary Report

The Transparency and Readability of Consumer Information (C) Working Group met July 29 and June 26, 2025.

- 1. During its July 29 meeting, the Working Group:
 - A. Adopted its June 26 minutes. During this meeting, the Working Group took the following action:
 - i. Discussed the drafting process and possible approaches to the updates of A Shopping Tool for Homeowners Insurance. These updates include adding information on credit-based insurance scores, roof types, electrical system updates, smart home technology, and consideration of new sections for condominiums and mobile or manufactured homes.
 - B. Discussed the drafting of updates to A Shopping Tool for Homeowners Insurance. These updates include clarifying policy coverage, distinguishing ACV from RCV, explaining percentage deductibles, creating infographics, revising the introductory section for accessibility, considering additional sections on topics such as roofs and wind/hail deductibles, and improving clarity and presentation formats.
- 2. During its June 26 meeting, the Working Group:
 - A. Discussed revisions to A Shopping Tool for Homeowners Insurance, which included: updating references; clarifying language; adding information on credit-based insurance scores, roof types, electrical systems, and smart home technology; considering new sections for condos and mobile or manufactured homes; and using infographics.

3. Consider Adoption of the NAIC Catastrophe Modeling Primer

Attachment Three

-Commissioner Michael Conway (CO)



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Pending adoption by the Executive (EX) Committee and Plenary, Aug. 13, 2025

Pending adoption by the Property and Casualty Insurance (C) Committee, Aug. 13, 2025

Adopted by the Catastrophe (C) Working Group and NAIC/Federal Emergency Management

Agency (FEMA) (C) Working Group, March 25, 2025

NAIC Catastrophe Modeling Primer

March 2025

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Purpose of the Primer and Background of Catastrophe Modeling

The purpose of the *NAIC Catastrophe Modeling Primer* (Primer) is to provide information to state insurance regulators who need a basic understanding of catastrophe modeling. The Primer's intention is not to be all-inclusive; instead, it suggests the consideration and exploration of areas and concepts that could help state insurance regulators better understand the basics of probabilistic catastrophe models. This type of model forecasts the statistical characteristics of possible results by considering the random variance in one or more parameters across time. The Primer does not take a position as to the ultimate soundness of probabilistic catastrophe models or the interpretation of the results derived from their use.

The Primer introduces the fundamental concepts surrounding probabilistic catastrophe models and serves as a bridge to available training and materials offered by the Catastrophe Modeling Center of Excellence (COE). Since the COE provides training on the more technical aspects of catastrophe modeling, the Catastrophe Insurance (C) Working Group of the Property and Casualty Insurance (C) Committee created the Primer to introduce state insurance regulators to basic catastrophe modeling concepts. For more advanced training, sign up for the COE Catastrophe Modeling Course, CAT 101: Introduction to Catastrophe Modeling.

The COE within the Center for Insurance Policy and Research (CIPR) maintains a neutral viewpoint to build insights from data in an unbiased manner. The COE provides state insurance regulators with technical training and expertise in catastrophe models and their use in the insurance industry. Additionally, the COE facilitates a department of insurance's (DOI's) access to catastrophe modeling documentation, education, and tools on the mechanics of commercial catastrophe models and the treatment of perils and risk exposures.

The guidance offered in this Primer is advisory only and is not intended for state insurance regulators to prescribe mandatory guidelines, standards, or guidance for rate review or other regulatory procedures; instead, it is intended to objectively discuss the issues and ramifications of catastrophe models. The Primer will be revised as necessary to incorporate new developments and provide additional guidance and information.

The Evolution of Catastrophe Modeling

While the inception of probabilistic catastrophe risk modeling materialized in the late 1980s, the use of catastrophe models to monitor risks became more widely accepted in the 90s. Models for catastrophes were initially created to assist insurers in assessing infrequent yet expensive catastrophic events.

Hurricane Andrew made landfall in South Florida in 1992, and the Northridge Earthquake occurred in Southern California in 1994. Both events led actuaries to recognize that probabilistic computer simulation models would help estimate probable maximum losses (PMLs) for these severe events.

Hurricane Andrew was one of the costliest natural disasters in U.S. history, with extensive insurance payouts for homes, vehicles, and businesses damaged by the storm in both Florida and Louisiana.³ Following Hurricane Andrew, it was established that calculations based strictly on historical losses may underestimate projected losses. Before Hurricane Andrew, insurers depended only on historical claims experience to assess possible losses. The wake-up call delivered by Hurricane Andrew introduced the birth and rapid evolution of complex catastrophe modeling.³

Following Hurricane Andrew's landfall, catastrophe modelers projected that insured losses could cost insurers as much as \$13 billion. Insurers managing their risks based entirely on historical data did not believe \$13 billion could be an accurate estimation. Once the final numbers came in, Hurricane Andrew's actual cost totaled \$15.5 billion.⁴

¹ Grossi, P. and TeHennepe, C. (2008) *RMS – A Guide to Catastrophe Modeling*, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms guide catastrophe modeling 2008.pdf.

² https://www.rms.com/catastrophe-modeling?contact-us=cat-modeling

³ Insurance Information Institute, Hurricane Andrew and Insurance: The Enduring Impact of an Historic Storm

⁴ Office of Insurance Regulation: The Property Insurance Market in Florida 2004: The Difference a Decade Makes

The excessive losses from Andrew contributed to the insolvency of several insurers, requiring surviving companies to inject new capital or consider leaving the Florida market. Additionally, some insurers were technically insolvent as they relied on their parent company to transfer funds to pay claims. As a result, insurance rates and deductibles abruptly increased. Insurers canceled insurance policies or chose not to renew them. Some insurers decided to no longer write policies in Florida. The prices charged by reinsurers also increased.⁵

The 1994 Northridge Earthquake, which measured 6.7 in magnitude, was the strongest earthquake to ever occur in an urban area. It caused tens of billions of dollars in damage and numerous losses of life. This earthquake was another major catalyst for the use of catastrophe modeling in the United States.⁶ The Northridge Earthquake marked the end of an approach to assessing earthquake risk in California strictly based on loss experience.

Hurricane Andrew and the Northridge Earthquake transformed insurers' views of risk management. Andrew established a critical turning point in the Florida insurance market and the Northridge Earthquake in the California insurance market. Both events encouraged the use of catastrophe modeling, which paved the way for a new standard.⁷

Observed Trends of Hazards and Losses

Hurricanes Ian, Katrina, and Harvey caused severe wind-driven and flood damage, while wildfires continue to grow more deadly due to rising temperatures and drought.

Since 1850, the earth's temperature has increased by an average of 0.11°F per decade, and the rate of warming has tripled since 1982. 2023 was the warmest year on record, and the 10 warmest years have all occurred in the past decade. The data in Figure 1 shows how annual average temperatures have changed throughout the decades.

⁵ https://www.iii.org/sites/default/files/paper_HurricaneAndrew_final.pdf

⁶ https://engineering.lehigh.edu/news/article/sharper-focus-catastrophe-modeling-0

⁷ Ibid.

 $^{^8}$ https://www.climate.gov/news-features/understanding-climate/climate-change-global-temperature#:~:text=Highlights,0.20%C2%B0%20C)%20per%20decade

https://www.noaa.gov/news/new-us-climate-normals-are-here-what-do-they-tell-us-about-climate-change

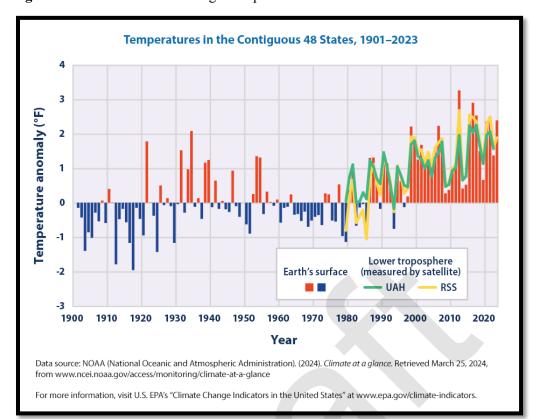


Figure 1: Shifts in Annual Average Temperatures Over Time

Wildfire

From 1983 to 2022, the National Interagency Fire Center (NIFC) recorded an average of 70,000 wildfires annually. The actual number of wildfires may have been even greater during the initial years nationwide data was collected, and the data does not show a clear trend during this time. ¹⁰

Climate Central, an organization that conducts scientific research on the climate, recently studied weather records across the United States from 1973 to 2022, which showed that fire weather days have increased. This alarming trend is likely to continue due to rising temperatures and dry conditions, which increase the likelihood of more frequent and larger fires. Southern California, Texas, and New Mexico have seen some of the largest increases in annual fire weather days, with some areas experiencing about two more months of fire weather compared to 50 years ago. 11

In conjunction with increasing temperatures, the most dramatic impact from wildfires has been observed mainly in the western and southwestern states. ¹² Continued and increased development in the wildland-urban interface (WUI) across the country has led to increased frequency and costlier wildfires, tripling the length of the wildfire season and causing more destructive fires. ¹³ While wildfire is considered a "natural disaster," 85-90% of wildfires occurring nationwide are caused by humans. ¹⁴ No matter the cause of a fire, the increase in

¹⁰ https://www.epa.gov/climate-indicators/climate-change-indicators-

wildfires#:~:text=The%20extent%20of%20area%20burned,have%20increased%20since%20the%201980s

¹¹ https://www.climatecentral.org/climate-matters/longer-more-intense-fire-weather-seasons

¹² https://www.dryad.net/post/understanding-the-wildland-urban-

interface#:~:text=The%20expansion%20of%20the%20wildland,proximity%20with%20wildfire%2Dprone%20areas.

¹³ https://www.epa.gov/climate-indicators/climate-change-indicators-wildfires

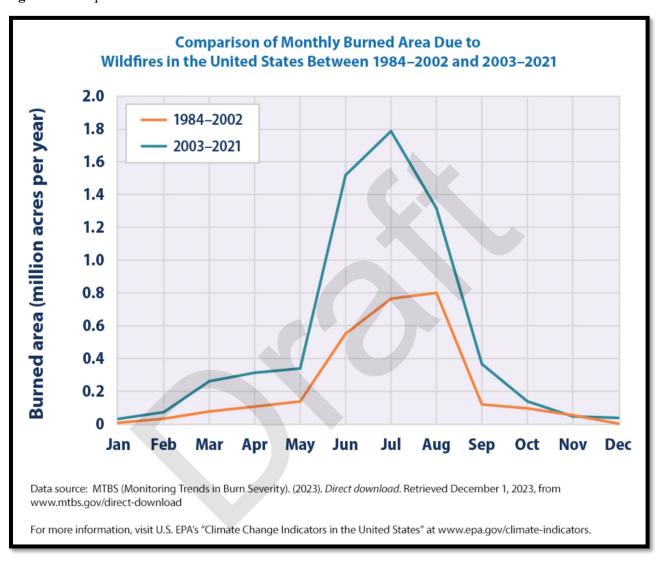
¹⁴ https://wfca.com/wildfire-articles/are-wildfires-natural-

disasters/#:~:text=Although%20not%20all%20wildfires%20are,a%20result%20of%20human%20activity.

hot, dry, and windy conditions impacts the availability of materials that can burn. This influences how fire ignites, lasts, and spreads, and it may hinder actions to control it.¹⁵

In January 2025, Los Angeles faced one of the most devastating wildfires in history. The Palisades and Eaton Fires were particularly destructive, causing property damage estimated between \$95 billion and \$164 billion, with insured losses amounting to \$75 billion. 16

Figure 2: Comparison of the Difference in the Amount of Burned Acres Between Certain Time Periods



Precipitation

Billion-dollar inland flood events have increased in the U.S., and heavy rainfall events and their ensuing flood risks are increasing because warmer temperatures are "loading" the atmosphere with more water vapor. Over time, this increases the potential for extreme rainfall events.¹⁷ Heavy rainfall is increasing in intensity and frequency across most of the United States, heightening the risk of floods and flash floods.¹⁸

¹⁵ https://www.climatecentral.org/toolkit-wildfire

¹⁶ https://www.anderson.ucla.edu/about/centers/ucla-anderson-forecast/economic-impact-los-angeles-wildfires

¹⁷ https://www.climate.gov/news-features/understanding-climate/climate-change-global-

 $temperature \#: \sim : text = Highlights, 0.20\%C2\%B0\%20C)\%20 per\%20 decade.$

¹⁸ https://www.globalchange.gov/indicators/heavy-precipitation

In recent years, a more significant percentage of precipitation has stemmed from intense single-day events. 19

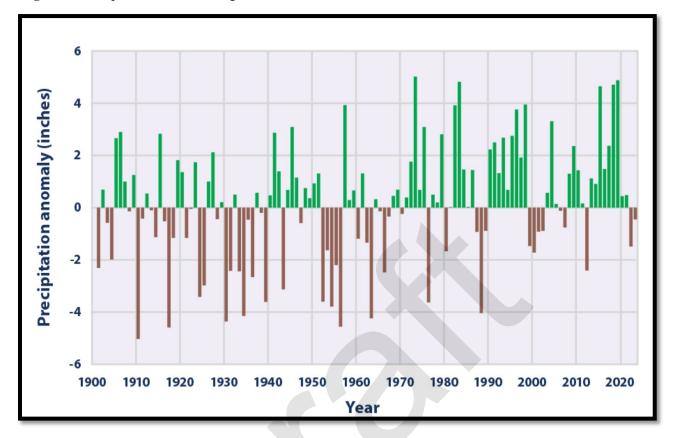


Figure 3: Precipitation in the Contiguous 48 States, 1901–2023

Data Source: NOAA (National Oceanic and Atmospheric Administration). (2024). Climate at a Glance.²⁰

According to AON's 2025 Weather, Climate and Catastrophe Insight, globally, \$368 billion of economic losses resulted from weather and climate events in 2024. Insurance covered only 52% of the weather- and climate-related losses, a noteworthy increase from the previous year. The protection gap, which refers to uninsured losses within a country, is a global challenge, rates of insurance coverage. The expected rise in the frequency and severity of weather events is expected to continue as population growth continues in disasterprone areas. This further emphasizes the increased need for catastrophe models.²¹

Additionally, the demographic and population shift since the 1970s is worth noting. For example, Florida's population grew by an average of 2.3% annually between 1970 and 2022.²² People are moving to areas with high climate risk due to affordability, lower taxes, and more housing choices. This has, in turn, led to a decline in the population in areas with lower climate risk.²³

A property is classified as having high climate risk when it faces a high, very high, or extreme climate risk score from ClimateCheck.²⁴ The U.S. Climate Vulnerability Index is an interactive map tool that allows the user to apply specific impacts. The tool lets policymakers see which communities face the most significant impacts due to the changing climate. It shows what is driving the challenges so policymakers and communities

¹⁹ https://www.epa.gov/climate-indicators/climate-change-indicators-heavy-precipitation

²⁰ Retrieved March 25, 2024, from www.ncei.noaa.gov/access/monitoring/climate-at-a-glance

²¹ https://assets.aon.com/-/media/files/aon/reports/2025/2025-climate-catastrophe-insight.pdf

²² https://florida.reaproject.org/analysis/comparative-indicators/growth_by_decade/population/tools/

²³ https://www.redfin.com/news/climate-migration-real-estate-2021/

²⁴ https://climatecheck.com/

can take action to build climate resilience where it is needed the most. To view this information in detail, visit the <u>U.S. Climate Vulnerability Index</u> to view data by location.

The frequency of natural disasters resulting in over \$1 billion in costs has risen over the past 40 years, climbing from an average of three annually in the 1980s to 13 annually during the 2010s. Not only are natural disasters happening more often, but the average amount of damage and loss of life from each event has also increased.²⁵

In recent years, the number of flooding and severe storm events has significantly increased compared to all other types of disasters. ²⁶ In 2023, losses from severe convective storms surpassed \$50 billion for the first time in a single year. ²⁷

There is a need for more regular observation of the losses caused by secondary perils and sharing of the associated results. For example, severe convective storms pose a risk to solar and wind energy projects, which are newer technologies. It is essential to update data sets and models more frequently to address changing exposures. Updated data sets will reduce the accumulation of risk and provide a better understanding of loss trends.²⁸

As of January 2025, the U.S. has seen 403 disasters of \$1 billion or greater with losses due to weather and climate-related disasters since 1980, averaging 23 yearly events for the most recent five years (2020–2024). The numbers are CPI-adjusted, and yearly summaries can be found by visiting NOAA Summary Stats. Figure 6 represents these disaster types.²⁹

²⁵ Ibio

²⁶ https://usafacts.org/articles/are-the-number-of-major-natural-disasters-increasing/

²⁷ https://www.swissre.com/press-release/Insured-losses-from-severe-thunderstorms-reach-new-all-time-high-of-USD-60-billion-in-2023-Swiss-Re-Institute-estimates/4a15acf7-64b4-4766-8662-1c35d268ab12

²⁸ https://www.iii.org/sites/default/files/docs/pdf/triple-i state of the risk convective storms 10232023.pdf

²⁹ Source: NOAA National Centers for Environmental Information (NCEI) U.S. Billion Dollar Weather and Climate Disasters (2024)²⁹

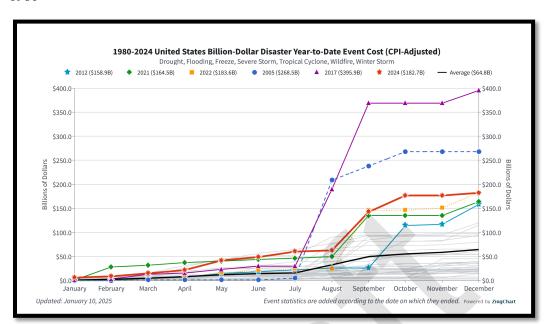


Figure 4: Graphic Representation of Billion-Dollar Climate-Related Disasters in the U.S. Since 1980

The National Centers for Environmental Information (NCEI) uses documented history to track historical severe weather and climate events. Currently, the NCEI monitors and assesses the costs and impacts of crop freeze events, drought, hurricanes, inland flooding, severe convective regional storms, wildfires, and winter storms.³⁰ Figure 5 illustrates the number of events associated with each disaster type from 1980 to 2024. The summary data can be found on the NCEI's state-summary page.

Figure 5: Number of Events by Disaster Since 1980

Disaster Type	Events	Events/ Year	Percent Frequency	Total Costs	Percent of Total Costs	Cost/ Event	Cost/ Year	Deaths	Deaths/ Year
Drought	32	0.7	7.9%	\$367.5B	12.6%	\$11.5B	\$8.2B	4,658	104
Flooding	45	1.0	11.2%	\$203.0B	7.0%	\$4.5B	\$4.5B	742	16
Freeze	9	0.2	2.2%	\$37.4B	1.3%	\$4.2B	\$0.8B	162	4
Severe Storm	203	4.5	50.4%	\$514.3B	17.6%	\$2.5B	\$11.4B	2,145	48
Tropical Cyclone	67	1.5	16.6%	\$1,543.2B	52.9%	\$23.0B	\$34.3B	7,211	160
Wildfire	23	0.5	5.7%	\$147.9B	5.1%	\$6.4B	\$3.3B	537	12
Winter Storm	24	0.5	6.0%	\$104.2B	3.6%	\$4.3B	\$2.3B	1,463	33
All Disasters	403	9.0	100.0%	\$2,917.5B	100.0%	\$7.2B	\$64.8B	16,918	376

³⁰ Billion-Dollar Disasters: Calculating the Costs | Did You Know? | National Centers for Environmental Information (NCEI) (noaa.gov).

Figure 5 includes the following caveats:³¹

- Deaths associated with drought are the result of heat waves. (Not all droughts are accompanied by extreme heat waves.)
- Flooding events (river basin or urban flooding from excessive rainfall) are separate from inland flood damage caused by tropical cyclone events.

The National Hurricane Center (NHC), reinsurance industry, and catastrophe modelers all use the NCEI's data by integrating the NCEI's findings into their assessments to consider the risk and loss possibilities throughout the country.³²

Catastrophic events are occurring more frequently and becoming more severe, reminding property insurers that they are at significant risk of incurring losses from disasters. The increase in frequency and severity highlights the importance of using catastrophe models. Figure 6 illustrates the billion-dollar weather and climate disasters for 2024.

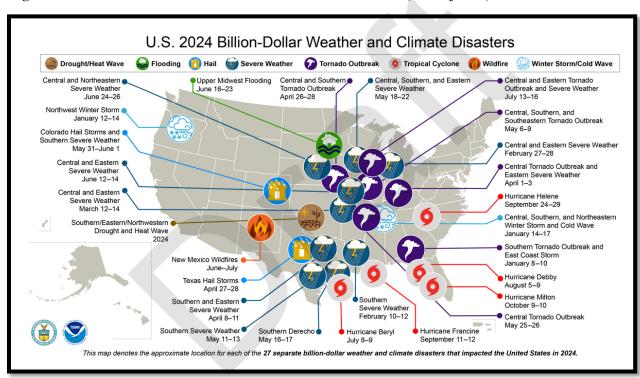


Figure 6: U.S. 2024 Billion-Dollar Weather and Climate Disasters (CPI adjusted)³³

What is a Catastrophe Model?

Like any other real-world model, catastrophe models represent plausible event scenarios that could happen in the future. By simulating possible events, catastrophe models help inform the user of areas where future events will likely occur, even if there have been no historical events.

It is necessary to distinguish between providing the probability of future events and predicting the future. Catastrophe models provide the probability of potential losses from events that could occur. The stochastic

³¹ NOAA National Centers for Environmental Information (NCEI) U.S. Billion-Dollar Weather and Climate Disasters (2024). https://www.ncei.noaa.gov/access/billions/, DOI: 10.25921/stkw-7w73
³² Ibid.

³³ Source: https://www.ncei.noaa.gov/news/national-climate-202406

catalogs are meant to be robust enough to cover what's possible in terms of future events, but they don't predict future events. This distinction applies to event frequency, location, and severity.

Like any other real-world model, catastrophe models help us to understand the likelihood of scenarios that could happen in the future. By simulating a robust catalog of possible events, catastrophe models help inform the user of the risk of future events, even with a limited historical record.

Catastrophe models are designed to answer some of the following questions:

- How likely is an area to be affected by a future event?
- Given a severity threshold, how likely could events exceeding the threshold occur?

Why Use a Catastrophe Model?

Catastrophes, such as hurricanes and earthquakes, are infrequent events that can pose a significant financial hazard to an insurer, including solvency risk, reduction in earnings, and a rating downgrade. Insurers typically use actuarial models based on historical experience to price and manage for non-catastrophic risk. For example, insurance companies generally use historical data to calculate car insurance premiums because insurers rely on historical data to estimate the frequency and severity of common occurrences like car accidents. A historical approach is only considered successful when there is sufficient data and when previous events reliably predict future claims payments. These traditional methods may not be suitable for low-frequency and high-severity catastrophic events.³⁴

Historical loss experience is difficult to adjust to reflect current conditions, such as portfolio changes or societal changes. For example, building codes, construction practices, and materials change over time, so the damage from a previous catastrophic event that occurred many years ago may not provide accurate details for a current loss.³⁵

Since the inception of catastrophe models in the late 1980s, these models are now being used across the insurance industry for ratemaking, buying reinsurance, managing catastrophe exposures, and meeting regulatory and rating agency standards. Other stakeholders increasingly use catastrophe models for new purposes, including loss mitigation studies and quantification, forward-looking climate scenario modeling, and addressing other climate-related impacts. However, as their use becomes more widespread, it is important to understand how a catastrophe model can be used and to help decision-makers learn how to evaluate them effectively.³⁶

Catastrophe Models Versus Historical Approaches

Extreme weather events occur less frequently, so past information does not include all possible and plausible events.³⁷ As discovered following Hurricane Andrew, loss estimates using traditional actuarial techniques based on historical loss experience were much lower than the actual losses.³⁸ However, this does not mean historical experience consistently understates the expected losses. Following a large hurricane, the use of historical losses may overstate the future expected losses.

Catastrophe models consider multiple factors, including the underlying physical science of the peril and historical data, to estimate the frequency of events, the intensity of hazards, and their proximity to specific locations. These models also incorporate engineering principles and building vulnerability data to assess expected property damage based on the local hazard intensity. By combining these elements, catastrophe

³⁴ https://www.milliman.com/en/insight/taking-catastrophe -models-out-of-the-black-box

³⁵ Nov. 3, 2020, Insurance Summit Event Development of a Private Flood Market, Brandon Katz

³⁶ https://www.milliman.com/en/insight/taking-catastrophe-models-out-of-the-black-box

³⁷ https://www.milliman.com/en/insight/taking-catastrophe-models-out-of-the-black-box

³⁸ https://www.insurancejournal.com/magazines/mag-features/2022/05/16/667461.htm

models provide insights that go beyond conventional historical data, offering a more comprehensive understanding of potential risks.

How Catastrophe Models Work

The development of catastrophe models has occurred over decade-long processes of combining the various components of hazard, vulnerability, exposure, and loss geospatially. These models simulate catastrophic events using a probabilistic framework that generates a stochastic event set to determine the likelihood and severity of each event scenario and the hazard intensity at the local geographical level over the lifecycle and path of those event scenarios. The models use physical vulnerabilities for estimating damages, using an insurer's business portfolio, as it currently exists, as the input to the model. Each simulated event scenario has expected damage, which is the mean loss, and uncertainty, which is the standard deviation, around the damage estimate.39

A catastrophe model produces an event loss table or a year loss table with a list of simulated events and associated loss amounts. Event losses can be generated at varying resolution levels (aggregated versus most detailed) depending upon the use case, such as county, state, or postal code level or at the individual location level.40

Catastrophe model results can vary significantly, even with the same exposure data input, due to differences in data specifications and underlying assumptions. These variations and uncertainties often motivate companies to use model settings that best suit their books of business, adjust the modeled output, or combine the results from multiple models, producing a range of outcomes tailored to their specific needs.

How Catastrophe Models Are Used

The development of catastrophe models continues to transform how insurers quantify, price, transfer, and manage risk. Today, catastrophe models are prevalent throughout the property/casualty (P/C) insurance industry, helping insurers and other entities manage catastrophic risks from various perils. Catastrophe models also play a significant role in the pricing and underwriting process by allowing insurers to see the risks associated with a particular geographic area. For example, reinsurers can use a catastrophe model to consider which risks they are best suited to undertake.⁴¹

Rating agencies rely on catastrophe models to aid in their assessment of an insurer's solvency risk. Catastrophe models evaluate whether catastrophe-exposed insurers can effectively manage the associated risk, whether they have the potential to sustain potential losses, and whether they can have the financial strength to sustain potential losses.42

Finally, catastrophe models allow insurers to project possible financial losses arising from catastrophes. The probable maximum losses derived from catastrophe models allow companies to stress test associated exposure to determine the financial impact and assist companies in determining the appropriate reinsurance program structure to transfer the risk to third parties and limit the company's exposure to natural disasters. 43

The PML represents the estimated loss value associated with a low-probability, high-impact event. This probability threshold is often expressed as the event's return period. The choice of a specific return period depends on the company's approach to catastrophe risk management and its defined risk appetite.

Some common questions that the output of catastrophe models can help answer include:

What would be a reasonable premium for the catastrophe component of an insurance or reinsurance policy?

³⁹ (Nov. 3, 2020 Insurance Summit Event Development of a Private Flood Market, Brandon Katz)

⁴⁰ https://www.iii.org/article/catastrophe-modeling-vital-tool-risk-management-box

⁴¹ Ibid.

⁴² Ibid.

⁴³ Ibid.

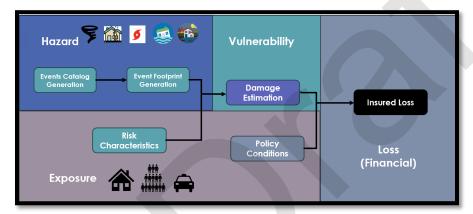
- What new business opportunities (territories and/or lines of business) should the insurer consider adding?
- How much could the insurer potentially lose in low probability scenarios, such as a 1 in 100-year event?
- How can the insurer best mitigate these risks?
- Does the insurer have sufficient capital to stay solvent for a worst-case scenario?
- Is the insurer operating within the capital constraints set by the board, rating agencies, and regulatory agencies?

Model Components

Catastrophe models exist for natural catastrophes, such as hurricanes, earthquakes, floods, and convective storms, which include tornadoes, hail, and wildfires. They also exist for man-made catastrophes like terrorism and emerging risks like cyber. 44

Figure 7 shows the basic framework for modeling the impacts of natural hazards on a portfolio of exposures, which can be divided into four modules.

Figure 7. Components of Catastrophe Models



- 1. Hazard module (also known as the local intensity calculation module or event footprint generation)
- 2. Vulnerability module
- 3. Exposure module
- 4. Financial module

Note that the exact terminology used by each model vendor may vary slightly from what is described above.

The Hazard Module

Hazard is defined as the danger caused by a peril to a community within the impacted area; for example, damaging winds from a hurricane might be a peril. The main function of the hazard module is to generate various event scenarios, determine the path associated with each scenario, and assess the local impact as the event progresses in both time and space for specific perils such as hurricanes or earthquakes.

The hazard module consists of two sub-components:

1. Event catalog

⁴⁴ Walker, Joanna Faur. (2020, September 1). Catastrophe Modelling – So much more than a tool for insurers [Video]. YouTube. https://www.youtube.com/watch?v=jfvVnpUnGJo

2. Event footprint

An event catalog consists of a probabilistic event set, which is a database of simulated scenario events. ⁴⁵ Each event set draws upon data from meteorological history, geology, and geography. ⁴⁶ The simulation uses logical and scientific data principles to replicate several types of events. Each event is defined by its probability of happening and the area it affects. It generates numerous potential event scenarios based on realistic parameters and historical data to forecast plausible future outcomes with varying probabilities. ⁴⁷ Each event in the simulation represents a specific magnitude or intensity, trajectory or path, probability of occurrence, and event footprint, which contains an associated hazard intensity footprint for each simulated event.

Additionally, the event catalog contains information about the event's hazard intensity. For example, if the event is a windstorm, the hazard parameters might include sustained wind speed or peak gust speeds. The parameters for a flood might consist of flood depth, flood extent, and velocity.⁴⁸

Each event in the event catalog is characterized by a specific strength or size, location, path, and annual probability of occurrence (also known as event rate). Every event scenario in the catalog is associated with a unique event footprint reflecting the relative intensity and extent of the hazard over the event's path during the event duration, considering the impact of local terrain as the event progresses. This information is stored in the event footprint component of the hazard module.

The Vulnerability Module

The vulnerability module calculates the expected damage to the properties at risk, given the hazard intensity, using damage functions. Damage functions are essentially equations that compute the amount of expected damage for a given hazard intensity (such as wind speeds). This could be, for example, the vulnerability of a building and its contents (direct damage), indicating how likely it is for a building to experience a certain amount of damage or a collapse from a given hazard intensity. ⁴⁹ This module also calculates additional living expenses (ALE) or business interruption losses (indirect loss). (Refer to Figure 8)

⁴⁵ Grossi, P. and TeHennepe, C. (2008) *RMS – A Guide to Catastrophe Modeling*, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms guide catastrophe modeling 2008.pdf

⁴⁶ Walker, Joanna Faur. (2020, September 1). Catastrophe Modelling – So much more than a tool for insurers [Video]. YouTube. https://www.youtube.com/watch?v=jfvVnpUnGJo

⁴⁷ https://www.rms.com/catastrophe-modeling?contact-us=cat-modeling

⁴⁸ Walker, Joanna Faur. (2020, September 1). Catastrophe Modelling – So much more than a tool for insurers [Video]. YouTube. https://www.youtube.com/watch?v=jfvVnpUnGJo

⁴⁹ Grossi, P. and TeHennepe, C. (2008) *RMS – A Guide to Catastrophe Modeling*, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms_guide_catastrophe_modeling_2008.pdf

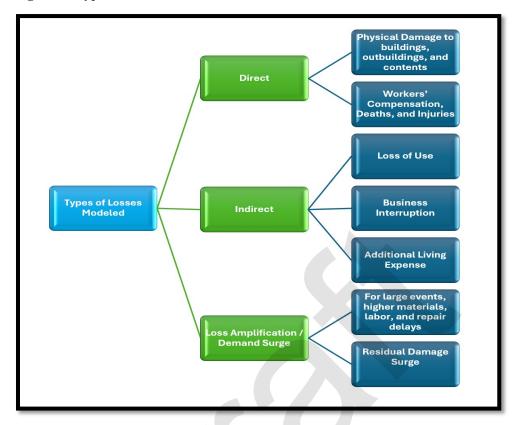


Figure 8: Types of Losses Modeled

The vulnerability matrix generally varies depending upon the building's risk characteristics, such as occupancy (residential, commercial, or industrial), building construction (wood, masonry, or steel), age of the building, height of the building, and many more, such as the age of the roof, roof-to-wall connection, and opening protection.⁵⁰

The vulnerability framework of the catastrophe models considers the regional variation in building code adoption and enforcement and differences in the regional building inventory. A catastrophe model is one tool that demonstrates how stricter building codes and mitigation features could help reduce losses. Catastrophe models use distinct characteristics representing building hardening features to reflect lower damage than a building that has not been mitigated. These features are peril dependent. For example, mitigating hail damage is the use of hail-resistant roofing. When mitigation data elements, such as roof-to-wall connections, type of opening protection, and pressure-treated garage doors, are specified in the exposure data, most catastrophe models can reflect the impact of these elements through vulnerability curves.

The Exposure Module

While the hazard module estimates the hazard intensity footprint for a specific event, the exposure module houses the portfolio data, such as location-specific information, the building's complete physical address or latitude/longitude, risk characteristics, and insured values.

The exposure module also includes information about insurance policy terms and conditions, such as deductibles, limits, and any applicable reinsurance.

⁵⁰ Grossi, P. and TeHennepe, C. (2008) RMS – A Guide to Catastrophe Modeling, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms_guide_catastrophe_modeling_2008.pdf

Catastrophe models are sensitive to the data input by the insurer or the entity designated by the insurer for data input for running through the model to produce the modeled results. Catastrophe models include a framework to use default assumptions to fill in some of the missing information, such as the use of a default year band based on the occupancy in a certain geographical area using the model vendor's proprietary building inventory database. However, the uncertainty of the modeled output increases when the input data is not accurate or has material gaps and relies on assumptions.⁵¹

The Financial Module

The financial module translates the physical damage calculated in the vulnerability module to provide the dollar amount of financial loss. The module translates physical damage into total monetary loss by computing an estimate of insured losses. This process applies policy conditions, such as deductibles and limits, to reach these loss estimates.⁵² All event scenarios' losses are aggregated to create a loss probability distribution. Loss distribution is used to derive expected losses and the likelihood of different loss levels.

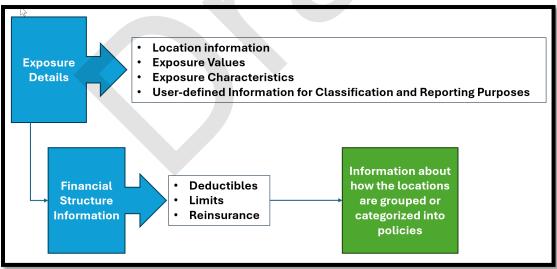
Inputs

Catastrophe event simulations require a broad combination of inputs. Exposure details required by a catastrophe model must include detailed location information, total insured value (also known as sum insured), exposure characteristics, and user-defined information for classification and reporting purposes.

While exposure values are essential to the modeling process, obtaining consistent and accurate values remains challenging. These values also need to be adjusted periodically to account for inflation trends. Therefore, it is important to validate and benchmark these values accordingly.

Financial structure information, like deductibles, limits, and reinsurance, need to be entered into a model, just as information about how the locations are grouped or categorized into a policy should be entered.

Figure 9: Input Example



A catastrophe model's input depends on the peril being modeled. For example, hurricane deductibles may be different from those for earthquake or wildfire perils. Additionally, the mitigation element coding that the model considers depends on the peril being modeled.

⁵¹ Lavakare, A. and Mawk, K. (2008) RMS – A Guide to Catastrophe Modeling, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms_guide_catastrophe_modeling_2008.pdf

⁵² Grossi, P. and TeHennepe, C. (2008) RMS – A Guide to Catastrophe Modeling, Informa. https://forms2.rms.com/rs/729-DJX-565/images/rms guide catastrophe modeling 2008.pdf

For models to correctly reflect a peril's risk, multiple data inputs are required during each step. To protect against uncertainty, the model user must use reliable information to assess the input correctly. Exposure data includes exposure details like address information. Geographic coordinates can also be used. Address granularity impacts the calculation of model uncertainty. Therefore, location validation is important, as it may affect the computation of model uncertainty.

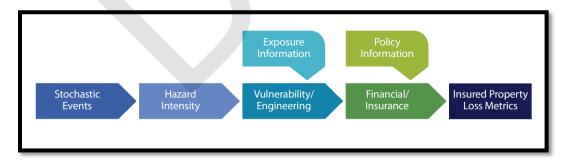
The catastrophe model evaluates the given coordinates' accuracy based on the input address's quality. The model indicates the level of detail in the match, distinguishing between a high-resolution match (e.g., street, building, or parcel) and a low-resolution match (e.g., postal code or city). Catastrophe models use this coordinate information to retrieve location-specific details to estimate the modeled losses. Depending upon the specific peril model, this generally includes retrieving geospatial hazards (e.g., soil characteristics, ground elevation) and, in some cases, selecting region-specific vulnerability information. The uncertainty in the model's loss estimates increases as the geocoding resolution decreases from high to low. For low-resolution matches, the catastrophe model makes assumptions to calculate losses for that location, which may not accurately reflect the actual hazard or vulnerability. This uncertainty is particularly true for high gradient perils like wildfires and floods, as the hazard varies greatly over short distances. ⁵³

It is important to note that the catastrophe model is sensitive to the data input into it. The data quality of the information on the risk, such as address and building characteristic data, is important. However, better data quality does not guarantee a lower modeled loss, but it does ensure a more accurate representation of the risk. The better the data, the less there is a need to rely on assumptions, which reduces uncertainty.⁵⁴

Outputs

Catastrophe models produce outputs that can be used by insurance industry professionals in numerous ways when it comes to catastrophe exposure management. The output derived from catastrophe models is widely used for ratemaking, premium mitigation credit quantification, reinsurance purchase, capital, and solvency assessment. It is important to note that output is heavily influenced by the quality of the source data, the model methodology, and the model application. Additionally, catastrophe models should be continually improved through ongoing testing and rebuilding based on lessons learned. ⁵⁵ Figure 10 illustrates the process used to obtain the output.

Figure 10: How Catastrophe Model Components Interact⁵⁶



⁵³ Ibid.

⁵⁴ Donavan, M. (2020, April 22). *Oasis LMF Webinar 1: Fundamentals of Catastrophe Modelling* [Video]. YouTube. https://www.youtube.com/watch?v=OCRG0q2UVAs

⁵⁵ Natural Catastrophe Risk Management and Modeling (p. 11-12)

⁵⁶ https://www.actuary.org/sites/default/files/files/publications/Catastrophe Modeling Monograph 07.25.2018.pdf

Key Metrics and Outputs

Average Annual Loss

Catastrophe model catalogs have many years of simulated activity reflecting the modelers' understanding of possible future events. The average annual loss (AAL) can be calculated at various levels of detail, such as geography, type of policy form, line of business, exposure (house) level, etc.

The AAL represents a long-term average, the expected value occurring in any given year. The calculation used to obtain the aggregate AAL is:

sum of the losses from each year in the catalog
the number of years in the catalog

The AAL is simply the average of all the simulated iterations. AAL is synonymous with pure premium or expected loss. AAL is the most common metric used in catastrophe ratemaking and pricing.⁵⁷ It is important to note that AALs can even be calculated down to the single risk level, and insurers may consider that to determine whether a policy is likely to be profitable.

Exceedance Probability Curves

Catastrophe models produce exceedance probability (EP) curves. These curves represent loss distribution based on the likelihood and severity of the loss. They provide the probability of exceeding a certain loss size for the modeled portfolio of exposures in a given year. A catastrophe model generates an EP curve by running the event catalog against exposures for each event and year and providing losses for each event and year. The model generates the probability of exceedance of various loss levels on either an annual aggregate or annual occurrence basis.

Occurrence Exceedance Probability

The occurrence exceedance probability (OEP) refers to the likelihood that the financial loss from a single catastrophic event will exceed a specified amount in any given year. For example, if you have an OEP of 1% for losses above \$100 million, it means there's a 1% chance that at least one event in a year will cause losses greater than \$100 million.

Aggregate Exceedance Probability

The aggregate exceedance probability (AEP) measures the likelihood that the total financial loss from all catastrophic events occurring in a single year will exceed a specified amount. For example, if the AEP is 5% for losses above \$50 million, this means there's a 5% chance that the combined losses from all catastrophes in a year will exceed \$50 million.

Return Period

Another metric produced by catastrophe models is called the return period. The return period is simply the reciprocal of the exceedance probability and is a statistical measure of the frequency of a certain magnitude of event. For example, a 100-year return period indicates that, on average, an event of that magnitude or greater will occur once every 100 years. A frequent misconception is that an event with a 100-year return period will happen precisely once every 100 years. Such an event could happen in consecutive years or not at all for many centuries. The return period only indicates an average likelihood, not a schedule.

⁵⁷ https://insnerds.com/using-catastrophe-models/

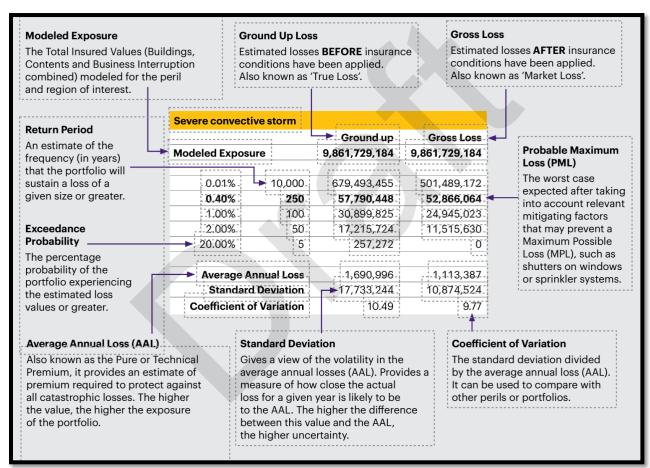
Insurers often use catastrophe models to help them determine the appropriate level of reinsurance coverage the insurance company should purchase for natural catastrophe perils by looking at the return period of a certain loss size.⁵⁸ The return period helps companies set the attachment/retention and exhaustion levels.

$$Loss Return Period = \frac{1}{Exceedance Probability}$$

Probable Maximum Loss

The PML, or probability of exceeding a specified loss, shows how likely it is to exceed a certain amount of loss. (Refer to Figure 11) This is the loss level at a certain probability threshold level or, in other words, at a specific return period. The PML represents the estimated maximum amount of loss a company could face from a single catastrophic event based on a specific probability or return period. It is used to assess the potential impact of extreme events, helping companies understand and prepare for the worst-case scenarios.

Figure 11: A Typical Modeled-Loss Calculation⁵⁹



Modeled Hazards

Since 2010, when the *NAIC Catastrophe Computer Modeling Handbook* (now referred to as the *Catastrophe Modeling Primer*) was published, new perils have been modeled, including catastrophic events such as cyber, flooding, terrorism, and wildfire. Various experts create and evaluate these models.⁶⁰

⁵⁸ https://www.marsh.com/pr/en/services/property-risk-management/insights/catastrophe-modeling.html

⁵⁹ Source: Managing Convective Storm Risks

⁶⁰ https://www.doi.sc.gov/DocumentCenter/View/7001/Catastrophe-Models-FINAL-07232013?bidId=

Catastrophes

Earthquake

Earthquake risk assessment is challenging since historical data is limited and insufficient to predict future loss estimates and establish insurance rates. However, catastrophe loss models can be used to address this challenge. Model vendors offer two types of earthquake catalogs: time-dependent and time-independent. In the time-dependent catalog, the likelihood of an earthquake changes over time to reflect shifts in the seismic environment. For example, after a major earthquake, the probability of another large earthquake occurring along the same fault line decreases because much of the stored energy has already been released.

These models rely on the expertise of scientists in relevant fields, such as geology, seismology, and structural engineering, to draw on information from the United States Geological Survey (USGS) National Seismic Hazard Model. USGS regularly updates the hazard model to account for the frequency and severity of earthquakes.

The USGS has been publishing hazard models for the United States and its territories since 1996, and a hazard toolbox is available for querying and computing hazards from the USGS's hazard models.⁶¹

Hurricane

Hurricane models use various information, such as historical disaster data, current population and building statistics, scientific knowledge, and financial data, to estimate the potential cost of hurricanes for a specific area.⁶²

Once a model is built, a computer program analyzes it. It is important to recognize that hurricane models do not predict the exact number of hurricanes that will occur in a given year. Instead, they calculate the average potential impact of hurricanes over a longer period. Models provide the expected average annual hurricane loss and the probability of events of a certain size.⁶³

Think of it like flipping a coin. Just because a fair coin is expected to land heads half the time, it does not mean that it will alternate between heads and tails with each flip. Similarly, hurricane models estimate the long-term average impacts rather than making predictions about the specific activity of any single year.⁶⁴

Some models include storm surge flooding within their hurricane models and have a separate inland flood model that covers pluvial and fluvial flooding, while other models have a single flood model covering surge and inland flood.

Flood

Flood modeling is an emerging science that helps insurers estimate flood risks. It is also helpful in evaluating building codes and land use. Experts use various data to create flood models, including land topography, river channel surveys, historical records of water levels, rainfall, previous floods, land use, and other general information about drainage areas or watersheds. With advancing technology, flood models will improve, enabling the models to better capture uncertainty.⁶⁵

There are four types of flooding: 1) fluvial floods (river floods); 2) pluvial floods (flash floods); 3) coastal floods (storm surges); and 4) tsunamis (inundation). 66

⁶¹ USGS Earthquake Hazard Toolbox

⁶² https://www.doi.sc.gov/DocumentCenter/View/7001/Catastrophe-Models-FINAL-07232013?bidId=

⁶³ Ibid.

⁶⁴ Ibid.

 $^{^{65}\} https://www.air-worldwide.com/blog/posts/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-role-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-of-catastrophe-models-in-the-evolution-of-the-flood-insurance-market/2019/3/the-of-catastrophe-market/2019/3/the-of-c$

⁶⁶ https://www.zurich.com/en/knowledge/topics/flood-and-water-damage/three-common-types-

 $offlood \#: \sim : text = There \%20 are \%20 three \%20 common \%20 flood, is \%20 forecast \%20 in \%20 different \%20 ways for the first of th$

Cities can experience surface flooding during heavy rains when the drainage system gets overwhelmed by water, causing it to overflow onto streets and nearby structures.⁶⁷

Flash floods occur when there is a significant amount of heavy rainfall in a short period of time within a particular area or on an elevated surface nearby. They may also happen when an upstream dam or levee suddenly releases water or by excessive snowmelt. Flash floods are particularly dangerous because the water moves with great force, making it difficult to navigate.⁶⁸

Coastal flooding occurs when seawater rises and covers the land along the coast. This happens due to strong windstorms and may be exacerbated by high tide. Storm surge is an abnormal rise of water generated by a storm over and above the predicted astronomical tides and is often related to a hurricane or typhoon.⁶⁹

A flood model can evaluate a property's flood risk by considering factors such as anticipated river flows, rainfall, and coastal levels, as well as topographical data and flow equations. It then generates flood risk data, including depth, flood levels, hazards, and velocity.⁷⁰

Severe Convective Storms

Sophisticated radar and satellite technology are now used to detect and track developing storms, unlike in the past when observation and reports from members of the public were relied upon. Unfortunately, events in sparsely populated areas often went unrecorded, leading to an incomplete record of severe convective storm history in many areas.⁷¹

If a convective storm contains at least one of the following, it is considered a severe convective storm: 1) hail that is one inch or larger; 2) over 57.5 mph wind gusts; or 3) a tornado. ⁷² Severe convective storms are intense weather events that can be incredibly destructive. Several sub-perils characterize them, including hail, tornadoes, straight-line winds, and lightning. Each of these sub-perils can cause significant damage to property and pose a threat to human safety. ⁷³

Due to the complex nature of severe convective storms, modeling the peril of these weather events presents several challenges. The severe convective storm model needs a robust framework to handle the challenging task of reflecting sub-peril contribution and correlation accordingly. The model methodology and framework need to capture both types of catastrophic events—localized and larger outbreaks. The model's resolution, both temporal and spatial, depends heavily on the resolution of satellite and radar imagery observations that underlie the footprint generation and calibration framework.

Wildfire/Drought and Heat Events

Long periods of drought and heat waves can impact the environment but also affect people. For example, wildfire, tree mortality, and crop losses may be more severe when drought and heat waves happen simultaneously.⁷⁴

Both crop and wildfire models are available, and the impact of these perils on wildfire is one part of the equation, along with other parameters in a wildfire model.

⁶⁷ Ibid.

⁶⁸ Ibid.

⁶⁹ Ibid.

 $^{^{70}\} https://aegaea.com/flood-modelling/\#:\sim: text = Flood\%20 modelling\%20 uses\%20 predicted\%20 river, flood\%20 levels\%2C\%20 and\%20 hazards$

⁷¹ https://www.wtwco.com/en-us/insights/2024/01/a-guide-to-managing-severe-convective-storm-risks

⁷² https://www.assetworks.com/convective-storm-modeling-details-rm20/

⁷³ Ibid.

⁷⁴ https://www.preventionweb.net/news/two-extremes-same-time-how-often-droughts-and-heat-waves-will-occurtogether#:~:text=Prolonged%20droughts%20and%20heat%20waves,can%20be%20even%20more%20severe

Like flood models, wildfire models are less mature in their development than other catastrophe models. Nevertheless, several models have been developed to estimate the risk of loss due to wildfire, whether caused by human or natural factors.⁷⁵

The more common components considered in wildfire models are historical fire incidents, weather (e.g., wind speed and direction, relative humidity/drought, temperature), land characteristics, topography (e.g., elevation, slope, or aspect—the direction the slope faces), and fuel (type of vegetation). Some models also consider mitigation measures taken to reduce the risk of wildfire loss in the area. These models estimate wildfire behavior, such as how far embers travel, how and where the fire is expected to ignite, and how quickly and in which direction the fire is expected to spread once ignited. Additionally, some models include components to estimate damage from smoke associated with wildfire.⁷⁶

Like other catastrophe models, results from these wildfire models can be used in insurance and reinsurance pricing, risk management, and underwriting. The development of enhanced wildfire models will significantly impact town planning and construction practices in areas prone to wildfires and firefighting suppression efforts when these events occur.⁷⁷

Winter Storms

Winter storms can take three forms: 1) freezing rain; 2) sleet; or 3) snow. Winter storm models use weather prediction technology to get a representation of potential storms. This technology utilizes advanced mathematical models and computational power to provide detailed insights into the development, movement, and impact of these storms in specific areas. Winter storms have various characteristics, such as windstorms, ice storms, blizzards, etc., and they appear differently in various regions based on the climate conditions.

Winter storms can damage buildings, vehicles, and infrastructure. Wind speeds exceeding 160 km/h, and heavy snowfall or freezing rain can occur. Business interruption losses can also occur when storm damage or snow and ice disrupt infrastructure.

Winter storms can cause a range of secondary hazards that vary depending on the region. These hazards include warm air, sudden temperature changes, heavy snow, rain or freezing rain, and ice drifts in rivers or coastal areas. A winter storm can also cause extreme frost. When a storm closes an airport, flights can be canceled, which can greatly impact businesses and commercial enterprises, causing significant losses affecting large geographic regions.

Cvber

Cyber is a newer risk that has emerged due to the widespread use of information technology (IT) and global interconnectedness in the modern world. It threatens individuals and businesses and can result in various adverse consequences, such as data loss, decreased revenue, physical harm, or harm to one's reputation. The term "cyber" encompasses a range of effects, including business disruption, hardware or software malfunctions, regulatory penalties, and data theft resulting from security breaches.

While cyber catastrophe models have evolved, they differ from traditional catastrophe models. The output from cyber catastrophe models continues to be especially sensitive to the input used in the model. Cyber risk does not have geographical boundaries, so significant discrepancies exist in a vendor's methodologies used to quantify risk. Consequently, it's common to notice considerable inconsistencies in the methods adopted by different vendors for quantifying cyber risk. These discrepancies include scenario definitions, the coverages in a cyber insurance policy, event generation, vulnerability indicators, and estimated resulting damage costs. ⁷⁸

⁷⁵ Karels, J. (2022, June). Wildland urban interface: A look at issues and resolutions. U.S. Fire Administration https://www.usfa.fema.gov/downloads/pdf/publications/wui-issues-resolutions-report.pdf

⁶ Karels, J. (2022, June). Wildland urban interface: A look at issues and resolutions. U.S. Fire Administration

https://www.usfa.fema.gov/downloads/pdf/publications/wui-issues-resolutions-report.pdf

⁷⁷ Penney, G., & Richardson, S. (2019, January 7). *Modelling of the radiant heat flux and rate of spread of wildfire within the urban environment.* MDPI. https://www.mdpi.com/2571-6255/2/1/4

 $^{^{78}\} https://www.insurancethoughtleadership.com/cyber/how-cat-models-are-extending-cyber$

Systemic risks from natural catastrophes and cyber events are different. One of the most significant contrasts is that cyber perils occur when attackers seek to damage businesses and individuals worldwide. Modeling for a cyber event must consider factors such as geopolitical threats, the use of computers for criminal activities, and a business's reliance on interconnected technologies. Models employ scenarios representing systemic events involving multiple businesses and a single point of failure, such as reliance on the same cloud service providers.⁷⁹

Cyber risk models are not without uncertainty. However, these models are a helpful tool for managing capital planning, reinsurance, and undertaking regulatory issues. Knowing about past events helps support stable and robust cyber insurance.⁸⁰

Terrorism

When it comes to predicting terrorism, there is uncertainty as compared to natural disasters. Factors like how often it may happen, where it might occur, and how severe it could be are hard to predict. Since there is not much historical data to use for making these predictions, experts must rely on judgment. Aside from using probabilities, another common way to predict terrorism is to create "what-if" scenarios. These scenarios help pinpoint high-risk areas, known as "hot spots," in specific regions like Lower Manhattan in New York or the central district of Chicago.

Terrorism events can impact various insurance lines. These models estimate damages from a wide range of attack modes for property and workers' compensation lines.

For example, a terrorism model can be used to estimate workers' compensation losses by considering the extent of damage to individual buildings to estimate the number and severity of injuries, including partial, permanent, temporary, and fatalities. The model creates distributions of injury severity for each damage state, building, and occupancy type and combines these with corresponding severity payouts based on the type of injury.

⁷⁹ Ibid.

⁸⁰ Ibid.

The State Insurance Regulator Perspective

State DOIs do not take the same approach to an insurer's use of catastrophe models.

State insurance regulators are obligated to ensure that the resulting rates are appropriate. Models for perils, such as wildfire and flood, have emerged more recently. Since large losses from catastrophic events can potentially threaten insurer solvency, state insurance regulators must consider the advantages or disadvantages of replacing the conventional models with a newer methodology.

State insurance regulators continually update risk-based capital (RBC) charges to address the evolving risk landscape. For example, in 2017, the NAIC expanded the risks quantified in the RBC formula to include a specific charge for hurricane and earthquake catastrophe risk to recognize increased exposure to catastrophic events. Additionally, in 2022, the Catastrophe Risk (E) Subgroup of the Property and Casualty Risk-Based Capital (E) Working Group recommended that wildfires be added to the RBC framework for catastrophe risk exposures.⁸¹

Financial Solvency

For financial solvency, 100-year PML catastrophe model outputs from the list of catastrophe model vendors for earthquake and hurricane perils are currently calculated in the catastrophe risk charge (Rcat). There are also catastrophe models for wildfire and severe convective storm perils that were adopted separately for the 2023 and 2024 year-end informational reporting.

Ratemaking

As part of the rate filing process, an insurer often receives a set of follow-up questions from a DOI. During this process, state insurance regulators might ask questions about a model's assumptions or methodologies used in a rate filing. Understanding how the insurer's actuaries reach new rate levels is needed to confirm the new rates are reasonable (i.e., not excessive or inadequate) and not unfairly discriminatory. In many states, rates related to catastrophe risk are an important element. Splitting the rate dollar into segments, including profit, taxes, commissions, cost of capital (reinsurance), expected catastrophe losses, expected non-catastrophe losses, and fixed overhead, shows how material the catastrophe risk component can be. The assumptions used in the estimation of these components are at times of interest to state insurance regulators. 82

Catastrophe vendors support their clients when they have questions about a catastrophe model. Often, the catastrophe modeler interacts directly with state insurance regulators to educate them about their models. Some modelers also work with state insurance regulators to regulate the models themselves.

In ratemaking, actuaries generally use historical data or modeled losses to form the basis for determining future cost estimates. The absence or presence of catastrophes in any historical data used to form future cost estimates can create biases that diminish the appropriateness of using the data as the basis for future cost estimates. The actuary should address such biases by adjusting the historical data to form future cost estimates and determining a provision for catastrophe losses (after considering the issues and practices found in Sections 3.1–3.3 of Actuarial Standard of Practice [ASOP] No. 39, Treatment of Catastrophe Losses in Property/Casualty Insurance Ratemaking).

The actuary may use other considerations and methods to adjust for catastrophes associated with casualty insurance coverages. For example, the adjustments may include limiting losses in the underlying data and using increased limits or excess loss factors based on industry data or other sources.

Adjustments could also involve legislative changes, legal decisions, changes in the distribution of policy limits, and coverage provisions. Additional adjustments may be appropriate, including supplementing state-

⁸¹ Birraine, K. (2022, September 8). *Senate*. United States Committee on Banking, Housing, and Urban Affairs. https://www.banking.senate.gov/imo/media/doc/Birrane%20Testimony%209-8-22.pdf h

⁸² https://www.air-worldwide.com/blog/posts/2015/8/insurers-and-cat-models-under-the-regulatory-lens/

specific data with countrywide or company-specific data with industry information. For details, refer to <u>ASOP</u> No. 39.

Currently, a few states have specific requirements related to the submission, review, and/or acceptance of catastrophe models for use in ratemaking. Each state varies in what a modeler must provide for review and what they do with the information.

Regulatory Concerns

Model Variability

The variability in results between models is only one concern regulators hold as they review catastrophe models and their outputs.

Another concern related to variability in model results is that the same model's results can change dramatically with an update to a new version, either on an aggregate basis or by segment (e.g., county). 83

Catastrophe models for more recently modeled perils do not have the same maturity level as those for perils that have been modeled for 20 or more years. For example, hurricane and earthquake models have existed longer than wildfire models.

Results from the more mature models, such as hurricane and earthquake models, are more consistent and exhibit less variability than results from less mature models, such as wildfire, which itself is a complex peril. However, this does not mean that less mature models are unreliable. Effective use of less mature models may require more analysis about how the results were reached, and modifications may be required.⁸⁴

State-Specific Information

State insurance regulators are not always equipped with the expertise to contradict or confirm the findings of catastrophe models.

Some states may prohibit the use of catastrophe models to project fire risk in the overall level of an insurer's prospective rates. California is the only state that has a regulation that directs fire risk reflected in the overall rate level to be calculated using historical losses, although modeled wildfire losses are acceptable in the determination of rate segmentation (e.g., establishing rate relativities by territory or wildfire score).

Some modelers provide standard reports to state insurance regulators. These reports offer basic assumptions, data, and inputs for the model. Many modelers share basic information with state insurance regulators who request it.⁸⁵

Modelers have allowed state insurance regulators to view model input and output and review some of the model's formulas and algorithms. Modelers form agreements with state insurance regulators stating that this information must remain confidential.⁸⁶

State insurance regulators recognize the freedom of information laws may necessitate that all information they receive requires public disclosure of all information received.⁸⁷

State insurance regulators and modelers continue to work on meeting the challenge of providing adequate disclosures to make educated decisions while maintaining the confidentiality of a modeler's proprietary elements.⁸⁸

⁸³ From the original NAIC Catastrophe Modeling Handbook

⁸⁴ https://www.milliman.com/en/insight/taking-catastrophe-models-out-of-the-black-box

⁸⁵ Original NAIC Catastrophe Modeling Handbook

⁸⁶ Ibid.

⁸⁷ Ibid.

⁸⁸ Ibid.

State insurance regulators continuously pursue new sources of information and accurate recommendations to help them understand model input, output, and methods.⁸⁹

California

As of December 12, 2024, California passed regulations that allow insurers to use catastrophe models to project fire risk reflected in the overall rate level. It should be noted that California has always accepted modeled wildfire losses in the determination of rate segmentation (e.g., establishing rate relatives by territory or wildfire score).

California Code of Regulations 10 CCR § 2644.4.5 allows models for earthquake, flood, fire following earthquake (FFEQ), terrorism, and wildfire ratemaking in California.

California Code of Regulations 10 CCR § 2644.9 requires that insurers develop or update their homeowners insurance rating plans and consider and apply mitigation credits, discounts, or other rate differentials for properties that employ recognized wildfire mitigation measures.

California also requests that the insurer complete its model review checklist, which has recently been revised to improve support for both catastrophe and non-catastrophe models.

Florida

The Florida Commission on Hurricane Loss Projection Methodology (FCHLPM) was established to evaluate models per Florida statute. For the residential property line of business, only the use of accepted models is required to support hurricane rates in rate filings submitted to the Florida Office of Insurance Regulation (FLOIR). The FCHLPM also evaluates flood models, though rate filings are informational.⁹⁰

The FCHLPM is independent of FLOIR. However, Florida statute requires that FCHLPM membership include a FLOIR actuary responsible for property insurance rate filings, who is appointed by the commissioner of FLOIR.

The FCHLPM consists of technical experts specializing in meteorology, engineering, actuarial, and computer science.

In Florida, a public hurricane loss projection model incorporating detailed loss data is utilized to review rate filings. This model is subject to FCHLPM review. When companies select an accepted model to use in rate filings, detailed policy exposures and building characteristics are provided for balancing.

Per the <u>FCHLPM's website</u>, the FCHLPM posts information about the accepted models and the FCHLPM's review requirements.

Hawaii

<u>Commissioners Memorandum 2022-9R</u> provides guidance on supplemental rate filing requirements for property insurance and supersedes Memorandum 2003-3R. Hawaii does not have a formal body that reviews models. Its insurance law specifies the DOI must review the model. If a model vendor updates its model and the update is not on the list, it cannot be used.

Louisiana

The Louisiana Department of Insurance (LDI) issued <u>Bulletin No. 2013-04</u>, which provides assistance to P/C insurers using catastrophe models to support proposed rates filed with the LDI. This bulletin focuses on

⁸⁹ Ibid.

⁹⁰ Florida Statute 627.0628

modeling specific to the hurricane peril; however, the guidance provided should be used for other perils where applicable.⁹¹

Maryland

Maryland requires insurers to fill out a questionnaire for rates and forms when using a catastrophe model. The questionnaire asks for information about the model, insurance data sources, vendor model elements and criteria, catastrophe sources, data validation and updates, property coding and accuracy, model output, and sensitivity testing. Refer to Appendix 3 for the questionnaire Maryland uses.

South Carolina

South Carolina law, S.C. Code Ann. § 38-75-1140 (2007), authorizes the director of insurance to evaluate the use of any natural catastrophe model in property insurance rate filings in South Carolina. South Carolina has a review process for hurricane models used in ratemaking for property insurance for South Carolina properties, but it does not review models for other perils.

The South Carolina Department of Insurance issued Bulletin Number 2014-03 in 2014. This bulletin provides background for an independent panel's initial review of hurricane models. It also sets forth the direction that the DOI would take going forward and how the industry should respond regarding the making of South Carolina property rates for damage by hurricanes.

Throughout the model review process, it has become clear that the models' results depend on the input data from companies using them. This is why insurers are required to provide a description of the input data used to run the models. ⁹²

The <u>South Carolina DOI's website</u> provides information about the hurricane models that are approved in the state and when they are set to expire. If a company is using an unapproved model, then it needs to provide the following information:

- An explanation of why the company is using the selected model.
- The differences between the approved and selected model.
- The impact of the model selection on loss costs and indication calculation.
- The approval and expiration dates set by the Florida Commission on Hurricane Loss Projection Methodology (FCHLPM).

Companies must complete the CAT-Property exhibit included in the Property Actuarial Exhibits workbook for any property rate filing submission. The actuarial exhibits can be found on the <u>South Carolina DOI's</u> website.⁹³

Summary

Despite the challenges and complexities that come with catastrophe models, their usefulness and value in risk management cannot be overstated. These models are the cornerstone of informed decision-making in the insurance and reinsurance industries. They provide a structured framework to quantify risk, which is essential for developing sound strategies in underwriting, pricing, and portfolio management.

While uncertainties do exist, catastrophe models are constantly evolving to incorporate new data, science, and technology. Today, catastrophe modeling profoundly serves the insurance market. For the past 30 years, catastrophe models have played a major role in shaping the insurance industry for insurers and reinsurers. Their use extends beyond predicting insured losses. Insurers and reinsurers depend on catastrophe models for ratemaking, financial solvency, reinsurance placement, and more.

⁹¹ https://www.ldi.la.gov/docs/default-source/documents/legaldocs/bulletins/bul2013-04-cur-catastrophemodelinte.pdf?sfvrsn=38e67c52 14

⁹² https://doi.sc.gov/DocumentCenter/View/7478/2014-03-Hurricane-Cat-Models-in-Property-Rate-Filings?bidId=

⁹³ https://www.doi.sc.gov/432/Property-Casualty

The intricate nature of catastrophe modeling considers changing global climate conditions and insured exposure, creating the need for catastrophe models to implement updates to their data sets consistently. The insurance industry's reliance on catastrophe models continues to grow and underscores the critical importance of catastrophe models.

For technical training needs surrounding catastrophe modeling, visit the **COE's website**.



Appendix 1 – California Regulations – Links

- Cal. Code Regs. Tit. 10, § 2644.4 Projected Losses
- Cal. Code Regs. Tit. 10, § 2644.9 Consideration of Mitigation Factors; Wildfire Risk Models



Appendix 2 – Hawaii Memorandum



DAVID Y. IGE GOVERNOR

JOSH GREEN
LIEUTENANT GOVERNOR

STATE OF HAWAII DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS INSURANCE DIVISION

335 MERCHANT STREET, ROOM 213, HONOLULU, HAWAII 96813 P.O. BOX 3614, HONOLULU, HAWAII 96811 Phone Number: (808) 586-2790 Fax Number: (808) 587-6714 insurance.hawaii.gov CATHERINE P. AWAKUNI COLÓN DIRECTOR

JO ANN M. UCHIDA TAKEUCHI DEPUTY DIRECTOR

> COLIN M. HAYASHIDA INSURANCE COMMISSIONER

September 23, 2022

2022-9R

To: All Licensed Insurers Offering Property Insurance

in Hawaii From: Colin M. Hayashida, Insurance Commissioner

A

Subject: Catastrophe Models for Hurricane Exposure in Hawaii ("Hurricane Models")

The purpose of this memorandum is to provide guidance on supplemental rate filing requirements for property insurance and to supersede memorandum 2003-3R dated July 30, 2003.

The Insurance Division has reviewed and approved for use, effective November 1, 2022, the following hurricane models in Hawaii:

- AIR Tropical Cyclone Model, Version 3.10¹
- Core Logic Hawaii Hurricane Model ²
- RMS NA Hurricane Model, Version 18.1.1³

Insurers with previously approved property rating programs which use formerly approved hurricane models are not required to refile.

Insurers who wish to use these newly approved models may do so, effective November 1, 2022. Additional filing instructions will be posted on the Insurance Division's website and in the electronic filing system by this date.

Be advised that the Insurance Division will be reviewing the appropriateness of the impact to the Hawaii policyholder, and shock increases on an overall or by-insured basis are discouraged. We encourage insurers to speak with the RPA Branch before making a new filing.

For questions regarding regarding this memorandum, please contact the RPA Branch Manager at (808) 586-2809 or email InsRpa@dcca.hawaii.gov.



¹ Released June 14, 2013, implemented in AIR Touchstone through 8.10

 $^{^{2}}$ Released July 31, 2019, implemented in RQE v 19

³ North Atlantic Hurricane Model (Build 1945)

Appendix 3 – Maryland Regulations

Maryland Insurance Administration

Property and Casualty Rates and Forms Catastrophe Model Questionnaire

Provide your responses prior to the meeting. Your representative should be prepared to discuss the information provided as well as answer any additional questions that may be asked by MIA staff.

FILING COMPANY:		
SERFF TRACKING NUM:	COMPANY TRACKING NUM:	
QUESTIONNAIRE COMPLETETION DATE:		

A. MODELS

- 1. Identify the vendor(s) and model version(s) that was used in the development of this rate filing.
- 2. If this model version(s) has been use a previous Rate/Rule filing(s) please provide the SERFF (s) Tracking Number(s).
- 3. Provide the reason you chose this vendor(s) over the other vendors on the list.
- 4. Provide the date this model was put into effect by your company.
- 5. List the reason/purpose for using the model identified in Item 1 above.
- Advise if this version differs from the vendor's model used in your previous filing.
- 7. If the answer to #6 is yes, provide the previous vendor and model version.
- 8. Provide an explanation for using this updated model version versus the previous model version.
- 9. What guidance, if any, was provided by the vendor to use this model appropriately?

B. DATA SOURCES

This section deals only with insurance data, and NOT actual or modeled catastrophe events.

- 1. Identify the Insurance data sources required by the current model in use.
- 2. Identify the Insurance data sources used by the company for this rate filing.
- 3. Have any modifications been made to the model to accommodate this rate filing?
- 4. For data sources that have been modified, explain the deviation.
- 5. Identify which are bulk coded, and which are proxy based.
- 6. Has any data been summarized or bulk coded? For example, construction type is unknown where the default criteria are frame?
- 7. With respect to the insurance data sources mentioned above, identify which are company based data, and which are external based data.
- 8. Describe which data is real/actual and which data is the result of default coding.
- 9. Discuss the appropriateness of data that may differ from the vendor's suggestions.
- 10. Input Data inaccuracies Are there any coding mismatches between company data and the information required by model? For example, Modeler data codes: Storm Shutters, Bolted

- Shutters and Hurricane-Resistant Storm Shutters are individually coded but the Company data combines the three types of shutters and codes them as one.
- 11. How does the company determine these inaccuracies and how are they corrected and/or adjusted prior to a model run?

C. VENDOR MODEL Elements/Criteria

The vendor has certain criteria as part of its model. Some are allowed to be modified while others have "switches" which may be turned off.

- 1. List all model criteria required by the vendor.
- 2. For all criteria in number 1, list any that have been modified and provide a brief explanation indicating why it was modified.
- 3. For all criteria in item #1, list all those "switches" that were turned off before running the model for this rate filing.
- 4. Provide a brief explanation as to why the criteria were switched off. For example, was storm surge, demand surge or hurricane frequency distribution not used in this particular model?

D. CATASTROPHE SOURCES

This section deals only with the event sets used in the model.

- 1. Which Modeled Events did the Company use in determining the output for this rate filing?
- 2. Did the company use actual or historical events in determining the output for this rate filing?
- 3. Did the company solely rely on the event data which adversely affect the company for this rate filing?
- 4. If yes to answer number 3 above, explain why.
- 5. Provide any additional comments relevant to this section.

E. DATA VALIDATION AND UPDATES

- 1. How recently did the company update its insurance data before running the model for this rate filing?
- 2. What is the time difference between entering the data into the model and running the model report?
- 3. Does the company code certain input insurance data sources that are inconsistent with the model?

F. PROPERTY CODING AND ACCURACY

- 1. Explain in detail how the company geocodes property locations.
- 2. How complete is the information (exact vs. zip code vs. street level)
- 3. What percentage of the insured properties was coded to street address, zip code, city or county?

G. MODEL OUTPUT

- 1. List and briefly explain/define all the model outputs that were used to develop this rate filing. For example, what were the model outputs for pure premium and the event loss curve for this rate filing?
- 2. Explain how the model outputs were used in the development of this rate filing.
- 3. Explain how answers provided in Section C, **Vendor Model Elements/Criteria** impact the output of your model, if possible.
- 4. Is a loss adjustment expense applied to your model? If so, explain.
- 5. What role if any does the model play in the calculation of net cost of reinsurance?
- Explain how the net cost of reinsurance was used in the development of this rate filing.

H. SENSITIVITY TESTING

- 1. Does the company perform any sensitivity testing? If yes, describe the testing. Is there guidance from the vendor?
- 2. Which input data sources are most sensitive to assumption adjustments?
- 3. With respect to Section C, **Vendor Model Elements/Criteria**, does the company compare results based on the criteria used in the model? How sensitive are these "switch" adjustments?

5. Hear a Presentation from Insurance Institute for Business and Home Safety (IBHS) on its Wildfire Prepared Neighborhood

Attachment Four

–Jennifer Gardner (IBHS)



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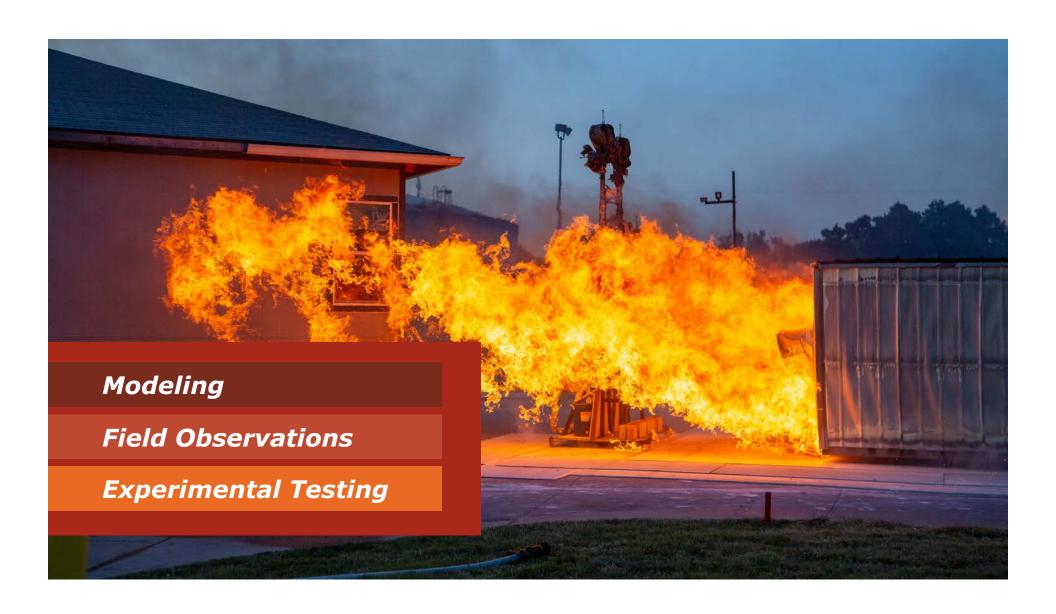


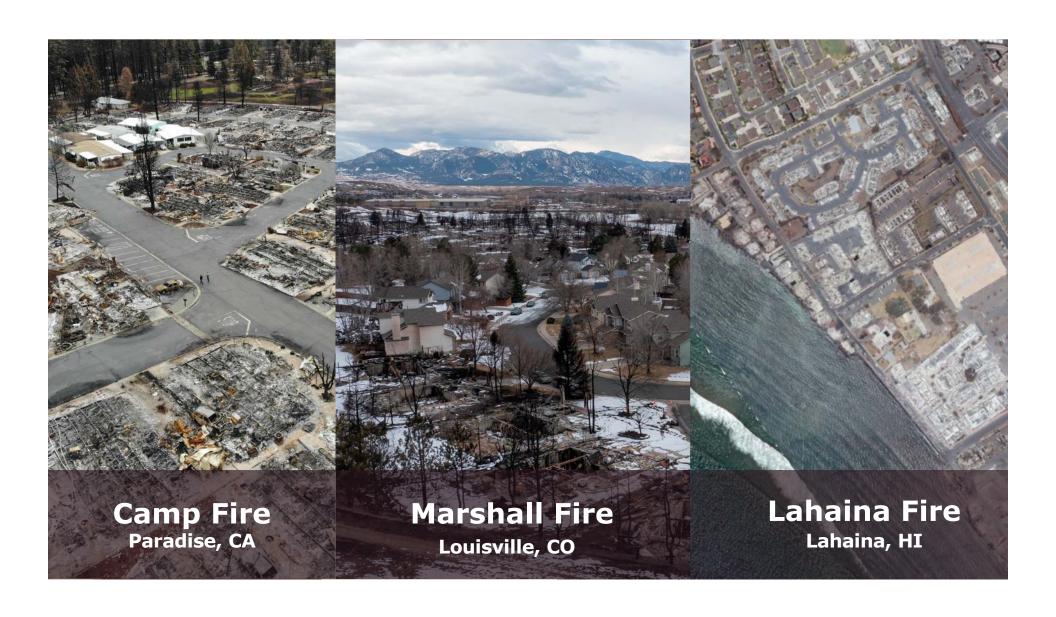
WILDFIRE PREPARED HOME & WILDFIRE PREPARED NEIGHBORHOOD

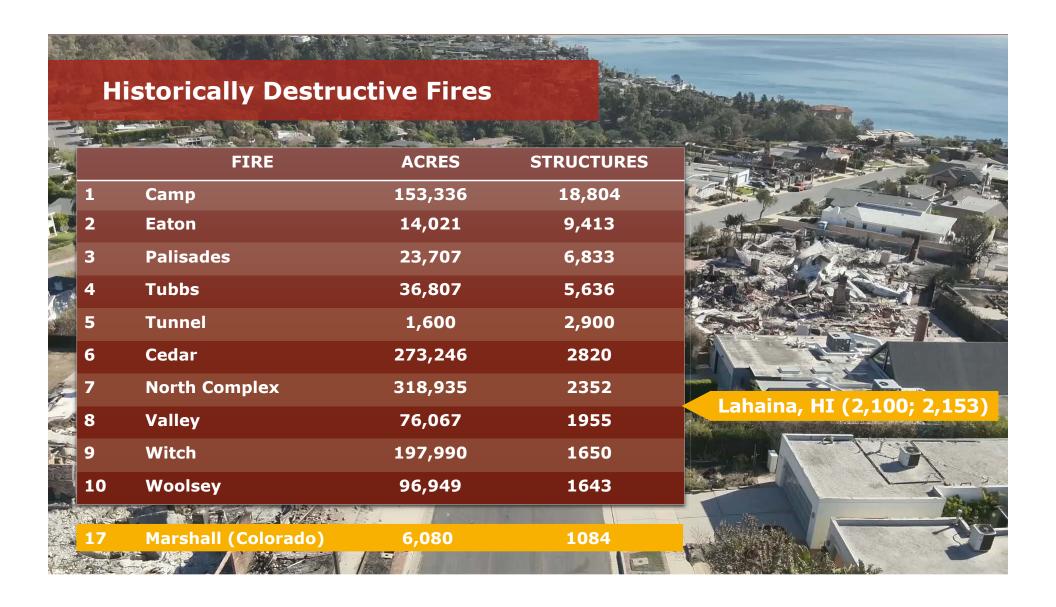
Jennifer Gardner

Senior Director of Membership and Industry Engagement

Insurance Institute for Business & Home Safety





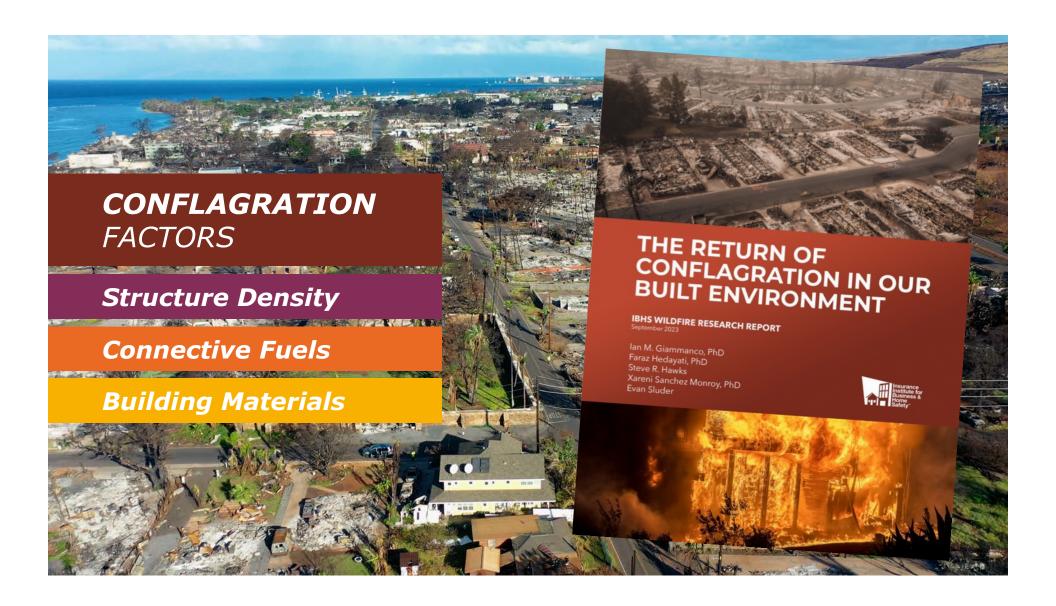








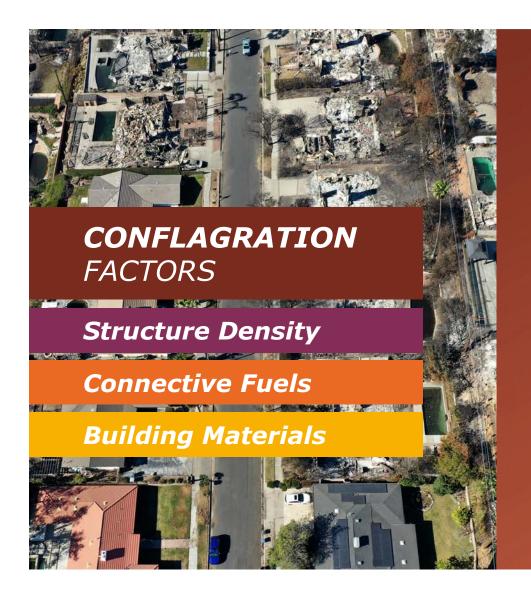






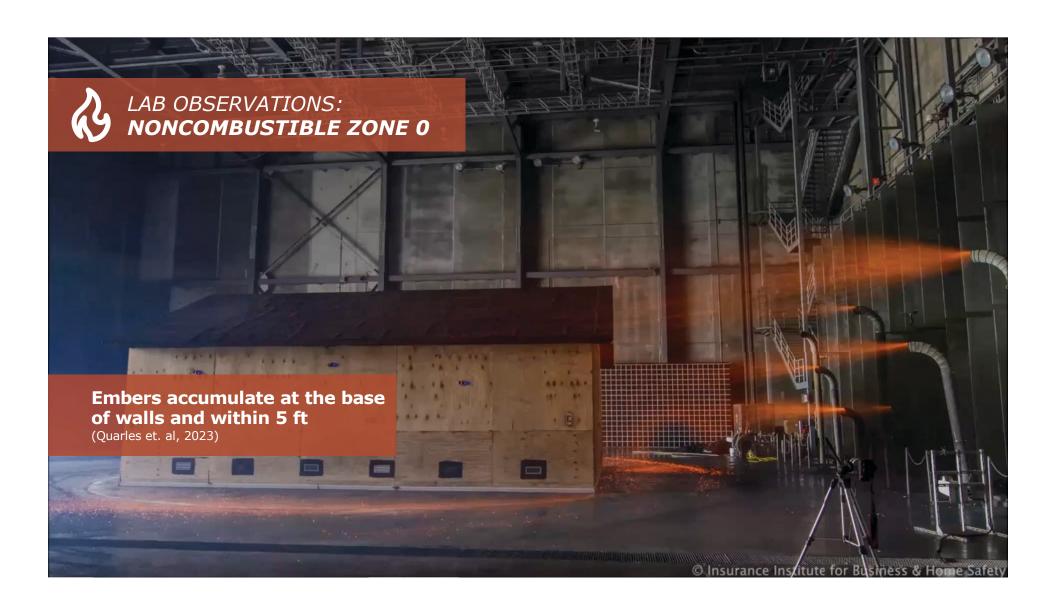




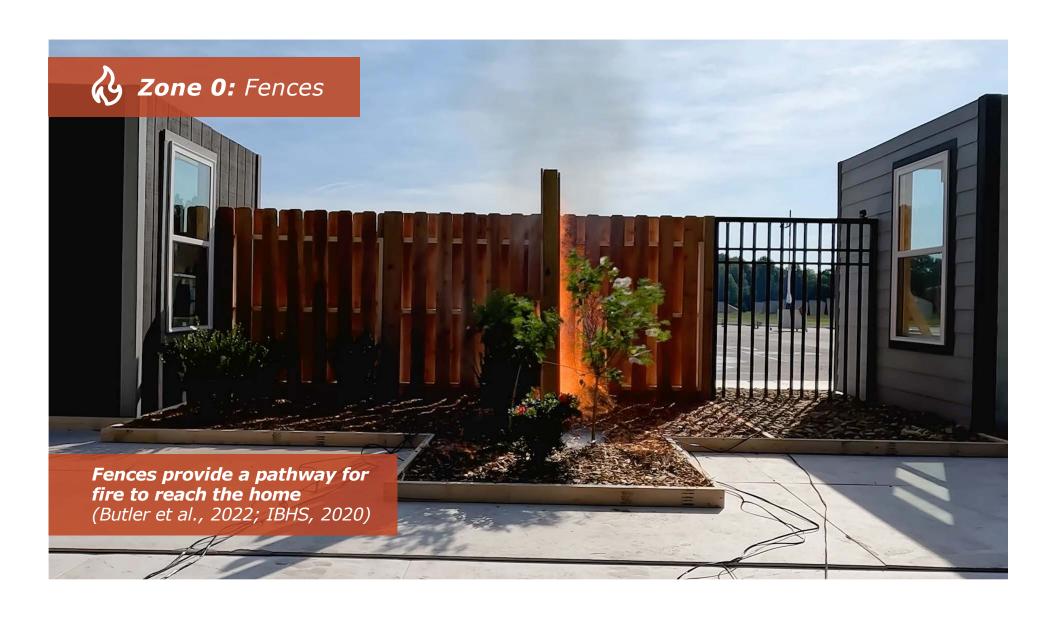


KEY DATA COLLECTED

RS	Vegetation fuel cover	
FUEL	Vertical combustible coverage	
	Urban fuels	
NTS	Roof	Siding
BUILDING	Gutters	Vents
BL	Windows	Fences







ROOFS & GUTTERS

Statistical correlation between wood roofs and building losses

(Davis, 1990; Foote et al., 2011)

Embers can ignite debris in gutters and damage the roof deck

(Camp Fire Post Disaster Investigation 2018)



ROOFS & GUTTERS

- Class A Roof
- Noncombustible Gutters
- Maintained with no debris



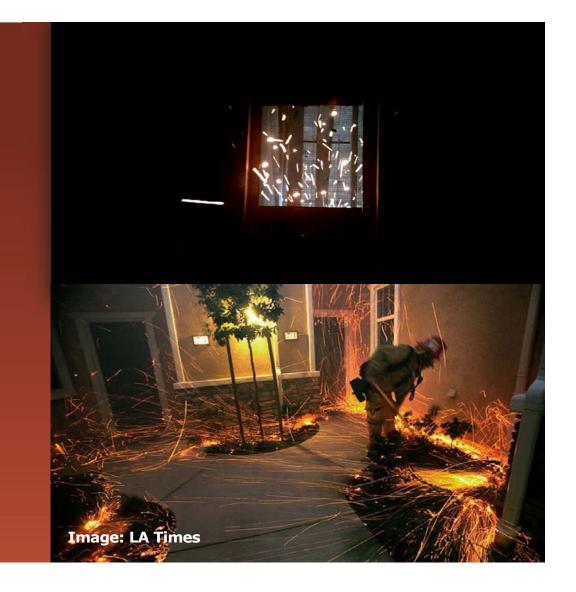
BUILDING FEATURES

Vents - Pathway for fire to enter the building

(Caton et al., 2017; Manzello et al., 2007; Quarles, 2017; Quarles & Gorham 2019)

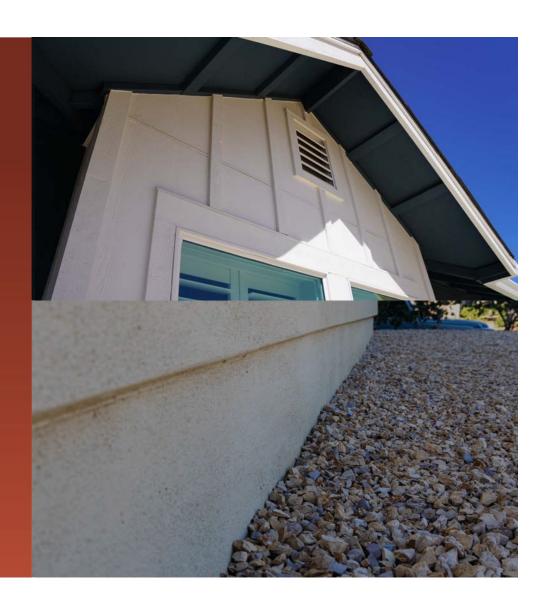
Walls - Flames can reach from combustible mulch to ignite cladding

(Manzello et al., 2017)



BUILDING FEATURES

- Vents Covered with
 1/8-inch metal mesh
- Walls 6-inch vertical noncombustible zone



WINDOWS



- Double-pane windows consistently provide better fire barrier performance (Shields et al., 2005)
- Tempered windows provide higher heat resistance (Babrauskas, 2003)







Enclose eaves with a noncombustible material.



CLADDING



Noncombustible siding reduces the vulnerability of walls to flames.







✓ Move structures at least 10 feet away & maintain a

0-5 foot noncombustible zone around them.

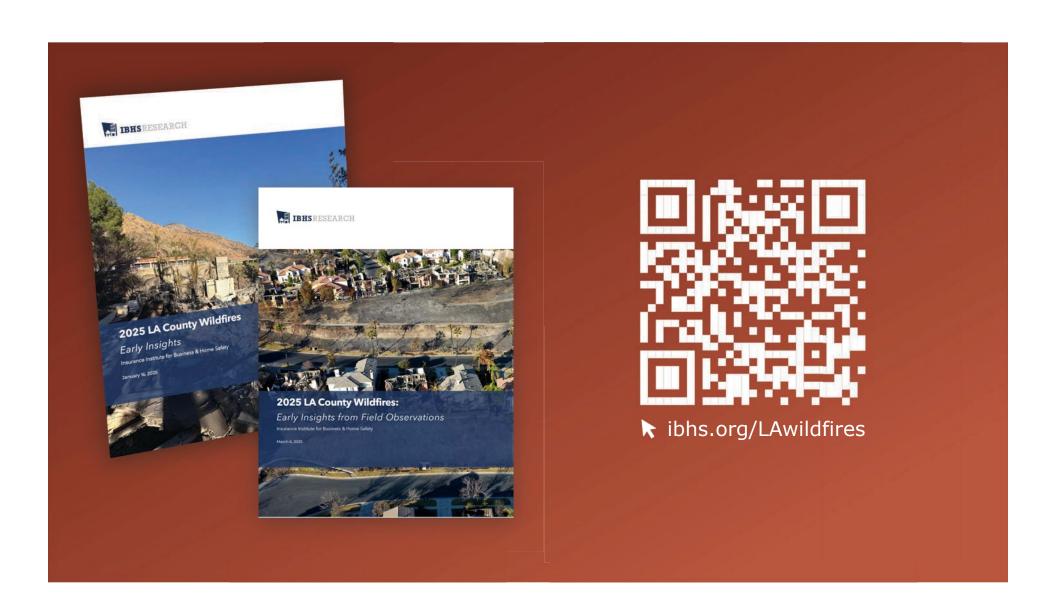
underdeck area; enclose low-

elevation decks.

gutters &

downspouts.

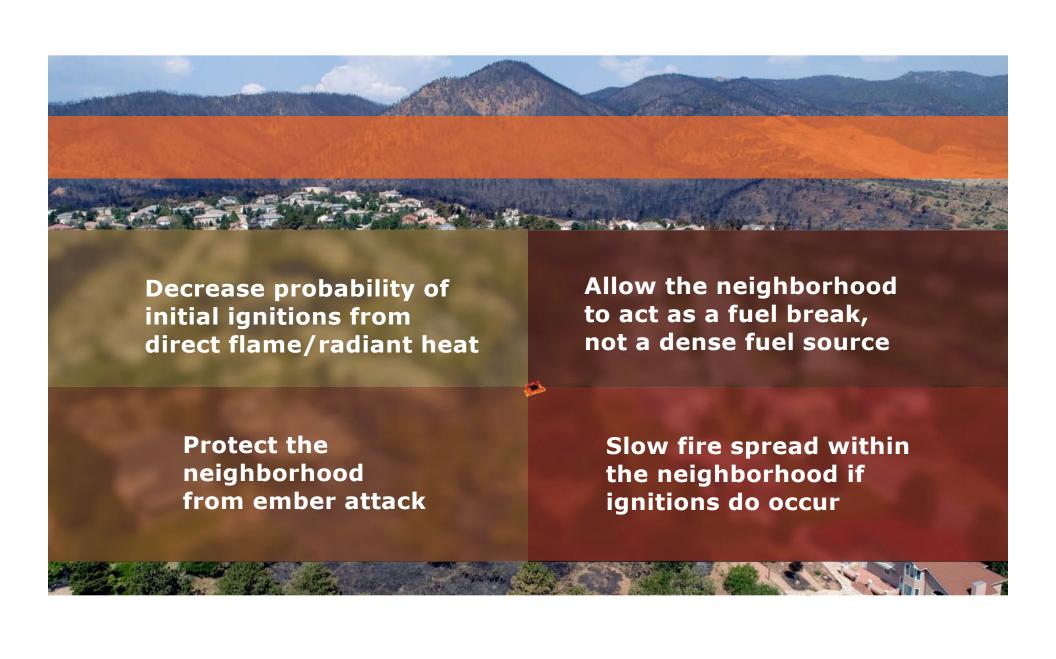






















Resilient Rebuilding: A Path Forward for Los Angeles

March 27 2026

The Eaton and Palisades Fire conflagrations devastated the communities of Altadena and Pacific Palisades. Tragically, 29 lives were lost, and more than 16,000 structures were destroyed, making the Eaton and Palisades Fires respectively the second and third most destructive wildfires in California history.

As these communities rebuild, a crucial set of mitigation actions are critical to make Pacific Palisades and Altadena better able to withstand future wildfires. Many of these mitigation actions are included in California Building Code Chapter 7A (Chapter 7A); others go beyond existing regulatory requirements.

Below we highlight (1) the regulatory action necessary to apply these critical structural and defensible space requirements to the rebuilding of Los Angeles and (2) the specific mitigation actions that will make Los Angeles more survivable and more insurable.²

The Appendix to this paper provides a blueprint for how the City of Los Angeles and Los Angeles County could make these recommendations a reality.

Regulatory Action to Advance Resilient Rebuilding

In communities within California's Local Responsibility Areas (LRAs), Chapter 7A and defensible space requirements only apply to areas mapped as Very High Fire Hazard Severity Zones, unless the local jurisdiction chooses to apply them more broadly. Regarding defensible space regulations, the state has not yet developed requirements for the five-foot zone surrounding homes and attachments like decks and pergolas (Zone 0) and will not do so until the end of 2025, at the earliest.

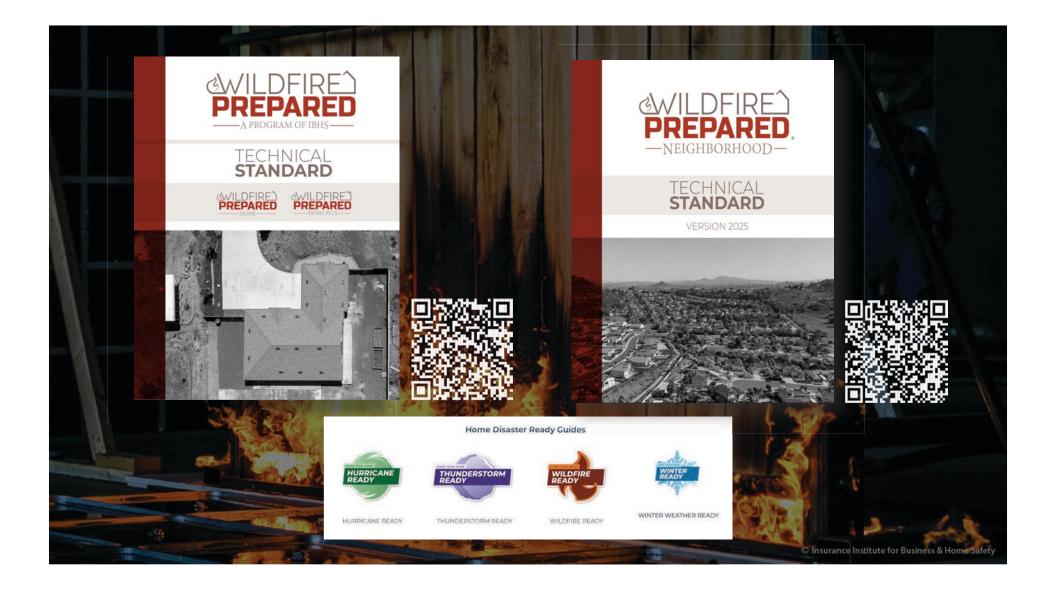
Without local action, these critical requirements will apply differently to the rebuilding of the neighborhoods destroyed by the Palisades and Eaton Fires:

⁹ For further discussion on the recommendations described here, please contact <u>Struct Hearts or Michael Neumon</u>.
² These recommendations can also be applied to the other municipal jurisdictions within Los Angeles County that lost homes from the Palisades and Exton Fires.

7 RECOMMENDED ACTIONS

HOW-TO BLUEPRINT







IBHS is launching a pilot program to designate six neighborhoods as Wildfire Prepared Neighborhoods, based on the requirements outlined in the Wildfire Prepared Neighborhood Standard. We are currently seeking six existing neighborhoods that are committed to working toward meeting the standard during the pilot phase of the program.

Applicability/Assessment

To qualify for the pilot, a neighborhood must meet the following initial applicability criteria:
LOCATION: Neighborhood may be located in any state, but only homes in California or Oregon are currently eligible for designation. Additional states will be added soon. (Required)
O My Neighborhood is in California
Other
Other



- Zone 0 implementation
- Collective action

6. Hear a Presentation on Research Related to Transparency in Policy Language

Attachment Five

- -Daniel Schwarcz (University of Minnesota School of Law)
- -Brenda J. Cude (University of Georgia)



10



Consumer Comprehension in Homeowners Insurance

Daniel Schwarcz, Professor, University of Minnesota Law School

Brenda Cude, Professor Emerita, University of Georgia, NAIC Consumer Representative

(with Kyle D. Logue and German Marquez Alcala)

NAIC Property and Casualty (C) Committee August 2025

Transparency of Homeowners Insurance

- Clarity of insurers' coverage promises is a central goal of state insurance regulation
 - State imposed readability standards
 - State policy form review
 - State buying guides
 - Substantial evidence that consumers often misunderstand basic facts about homeowners insurance (i.e. flood exclusion)
 - Much less evidence about consumers' capacity to understand actual policy language

Our Research Question

Are respondents who are given policy language directly applicable to a loss more likely to correctly understand a policy's coverage than those given no language?

Methods

- Survey-based online experiments involving 2,500 homeowners in the U.S. with homeowners insurance experience
- Respondents were asked about homeowners insurance coverage in seven vignettes involving four claims contexts:
 - Earthquake damage
 - Deck collapse due to termite damage
 - Slip-and-fall liability
 - Electrical fire
- Treatment group received relevant excerpts from 2010 ISO HO3 policy
- Control group received no insurance policy language
- We also asked how confident they were in their coverage assessments

One Set of Scenarios

Clear non-coverage

• A magnitude 6.0 earthquake strikes near your home. The shaking from the earthquake causes severe damage to your home's foundation. Major repairs are required.

Clear coverage

• A magnitude 6.0 earthquake strikes near your home. The shaking from the earthquake knocks down an electrical pole in front of your home, which triggers a fire. The fire spreads to your house. Major repairs are required.

Relevant Policy Language

We insure against direct physical loss to covered property. We do not insure for loss excluded under the Exclusions Section.

Section 1 - Exclusions

- A. We do not insure for loss caused directly or indirectly by any of the following. Such loss is excluded regardless of any other cause or event contributing concurrently or in any sequence to the loss. These exclusions apply whether or not the loss event results in widespread damage or affects a substantial area.
 - 1. Earth Movement

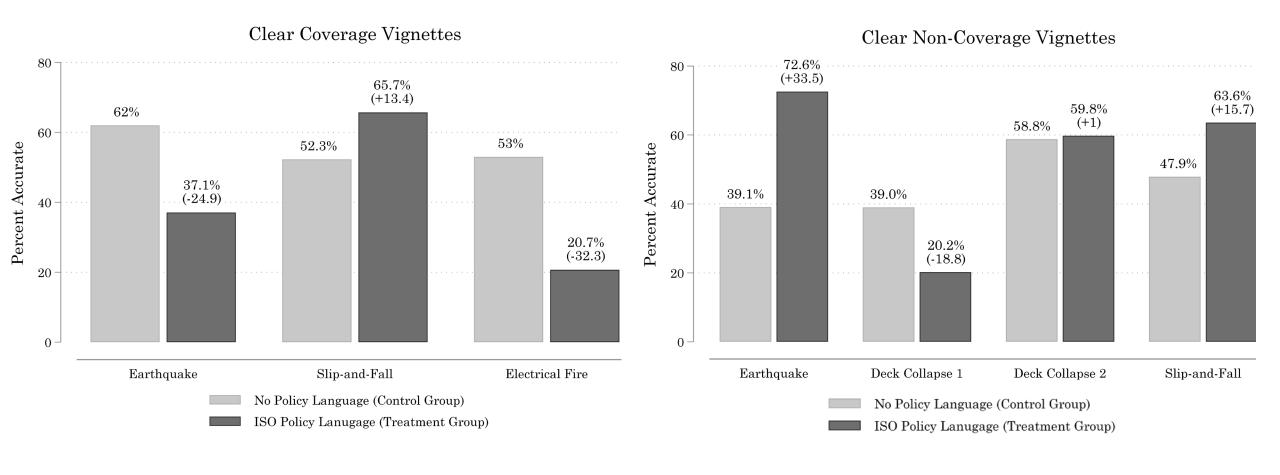
Earth Movement means:

- a. Earthquake, including land shock waves or tremors before, during or after volcanic eruption;
- b. Landslide, mudslide or mudflow;
- c. Subsidence or sinkhole; or
- d. Any other earth movement including earth sinking, rising or shifting.

This Exclusion A.1 applies regardless of whether any of the above, in A.1.a. through A.1.d., is caused by an act of nature or is otherwise caused.

However, direct loss by fire, explosion or theft resulting from any of the above, in A.1.a through A.1.d,. is covered.

Accuracy in assessing coverage





Key Results

- In three of seven vignettes, providing access to relevant policy language had a large and statistically significant negative effect on consumer understanding of coverage
- Receiving policy language had a positive effect on consumers' confidence in their understanding, but confident consumers who received language were no more likely to answer correctly than their counterparts who saw no policy language
- Results applied to all cross-sections of consumers; no differences by income level or race/ethnicity



Implications for Regulators

- Even consumers who try to read coverage terms typically can't understand the implications of the language
- Consumers don't, and can't, meaningfully consent to insurance policies' detailed terms; at most, they consent only to basic elements
- Recommendation: State insurance regulators should not allow insurers to limit coverage in ways that depart from broad industry standards
- Reality: Homeowners insurers routinely include non-standard terms in policies that limit coverage relative to the ISO policy in unique and unexpected ways

Further Information

- Daniel Schwarcz, Brenda J. Cude, Kyle D. Logue & German Marquez Alcala, Read But Not Understood? An Empirical Analysis Of Consumer Comprehension In Homeowners Insurance 112 Virginia Law Review (forthcoming, 2026)
 - https://ssrn.com/abstract=5120347
- Daniel Schwarcz, Reevaluating Standardized Insurance Policies, 78 University of Chicago Law Review 1263 (2011) https://ssrn.com/abstract=1687909